

95756

TO: Board of Acquisition and Contract

FROM: Hugh J. Greechan, Jr., P.E.  
Commissioner of Public Works and Transportation

Norma V. Drummond  
Commissioner of Planning

DATE: September 1, 2022

RE: **Resolution rescinding resolution ID Number 94689 and authorizing a new resolution to authorize the County of Westchester to enter into an agreement with Nanov Display Inc. to provide and install a Real-Time Digital Signs and Content Management System for select Bee-Line bus stop locations commencing on September 1, 2022 through December 31, 2023 in an amount not to exceed \$498,000.00. (Agreement No. DOTCAP02-22)**

This resolution seeks to rescind resolution ID Number 94689 submitted by the County of Westchester ("County"), acting by and through the Department of Planning ("Planning Department"), which was approved by your Honorable Board on August 11, 2022 and replace it with the attached resolution. This action is required in order to transfer the agreement from the Planning Department to the Department of Public Works and Transportation ("DPW&T") for administrative purposes as the project is funded from a DPW&T Capital Project (T0056).

In addition, the attached resolution, if approved by your Honorable Board, would authorize the County, acting by and through DPW&T, to enter into an agreement ("Agreement") with Nanov Display Inc. ("Nanov"), for the design, fabrication, installation, and integration of a real-time digital sign system at select bus stops of the Bee-Line Bus System ("Bee-Line") in Westchester County (the "Project"). In consideration for services rendered, the County will pay Nanov an amount not exceed \$498,000.00, payable pursuant to an approved budget. It should be noted that 80% of the funding for this Project will be disbursed from a Federal Transit Administration Grant ("Grant"). The term of the Agreement will commence on September 1, 2022 and continue through December 31, 2023. It should be noted that on September 1, 2022, your Honorable Board approved the acceptance of the Grant and authorized the County to enter into the grant agreement.

The goal of the Project is to install a fully operational real-time digital sign system, including all necessary hardware and software, at select Bee-Line Bus stop locations. Work will include, but not be limited to, performing site surveys, hardware design and procurement, providing a content

management system, installing and integrating all hardware and software systems, and providing technical support and training. The signs will provide Bee-line passengers with real-time information on bus arrival times.

The objective of this Agreement is to provide better service to Bee-Line passengers, and to attract new transit users. Real time arrival information assists passengers with trip planning and reduces the perception of wait time, creating a better customer experience. The Project will be managed by Planning Department staff and payment will be approved only after quantitative and qualitative milestones have been met. The Agreement will be administered by DPW & T.

In accordance with Sections 6 and 13 of the County's Procurement Policy and Procedures, a Request for Proposals "RFP" soliciting the services described above was posted on the County's website on December 6, 2021, with responses due by January 12, 2022. In an effort to solicit as many proposals as possible, the Department advertised in the "Journal News", the "New York State Contract Reporter", and "El Aguila". The Department received three proposals in response to the RFP from the following vendors: Alpine Systems, Inc., Changing Environments, Inc. DBA Soofa, and Nanov Display, Inc. The proposal from Alpine System did not include all the required documentation and was removed from consideration. The remaining proposals were reviewed and scored on a number of criteria, such as the project methodology and approach, the cost of the proposal, and the ability to provide the required work, qualifications and experience of the consultant and its staff in performing similar work, all as delineated in the RFP. Nanov's proposal received the highest score.

I recommend approval of the attached resolution.

HJG/NVD/sc/ms  
Attachment

## RESOLUTION

UPON A COMMUNICATION FROM THE COMMISSIONER OF PUBLIC WORKS AND TRANSPORTATION AND THE COMMISSIONER OF PLANNING, BE IT HEREBY

**RESOLVED**, that Resolution ID Number 94689, approved on August 11, 2022 is hereby rescinded; and be it further

**RESOLVED**, that the County of Westchester ("County"), acting by and through the Department of Public Works and Transportation, is authorized to enter into an agreement with Nanov Display Inc., for the design, fabrication, installation, and integration of a real-time sign system at select bus stops of the Bee-Line Bus System in Westchester County, for the period from September 1, 2022 through December 31, 2023 for an amount not-to-exceed \$498,000.00, payable pursuant to an approved budget, with 80% of the funds to be paid from a Federal Transit Administration Grant; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is authorized to execute any documents and take any actions necessary to effectuate purposes hereof.

Agreement No. DOTCAP02-22

Account to be Charged/Credited			Major Program, Program & Phase Or Unit	Object/ Sub Object	Bond Act No.	Dollars
	Fund	Dept.				
	365	44	T005601S	6190	BA #216-2021	\$ 99,600.00
	365	44	T005601S	6190	N/A	\$398,400.00

Budget Funding Year(s): FY 2022-2023 Start Date: September 1, 2022 End Date: December 31, 2023  
(must match resolution)

Funding Source: Tax Dollars \$ 99,600.00  
State Aid \_\_\_\_\_  
\$498,000.00 Federal Aid \$398,400.00  
(must match resolution) Other \_\_\_\_\_