

**113033**

Date: February 11, 2026

To: The Honorable Board of Acquisition and Contract

From: Bridget Gibbons  
Director, Economic Development

Re: Request for authority to exempt from the requirements of the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)xxi thereof, the procurement of an agreement with Weve Acceleration, Inc. d/b/a Quay Acceleration, pursuant to which Weve Acceleration, Inc. d/b/a Quay Acceleration will develop and launch the following for the Westchester County Office of Economic Development: (1) a cohort-based entrepreneurship program, (2) two community platforms for the Westchester County Office of Economic Development to attract, assemble and connect entrepreneurs and investors, and (3) a sponsorship program designed to secure corporate and business partners in order to generate sponsorship revenue.

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Authority is hereby requested from your Honorable Board to exempt from the application of the Westchester County Procurement Policy and Procedures pursuant to Section 3(a) (xxi) thereof, the procurement of an agreement between the County of Westchester ("County"), by and through its Office of Economic Development ("OED") and Weve Acceleration, Inc. d/b/a Quay Acceleration, ("Contractor" or "WEVE") pursuant to which Contractor will develop and launch the following for the Westchester County Office of Economic Development: (1) a cohort-based entrepreneurship program, (2) two community platforms for the Westchester County Office of Economic Development to attract, assemble and connect entrepreneurs and investors, and (3) a sponsorship program designed to secure corporate and business partners in order to generate sponsorship revenue. The term of the Agreement will commence retroactively on January 1, 2026 and continue through December 31, 2026. In consideration for services rendered, OED will pay WEVE an amount not to exceed \$300,000.00, payable pursuant to an approved budget.

Ordinarily, under Section 6 of the Procurement Policy, the County is required to solicit proposals through the issuance of a request for proposals. However, Contractor has an extensive understanding and previous relationship with working with the County on developing similar accelerator programs. Because Contractor has successfully implemented similar accelerator programs for the County, continuing this type of work with the Contractor is in the best interests of the County.

Pursuant to Section 3(a) xxi, the Westchester County Procurement Policy and Procedures are not applicable to any procurement for which this Honorable Board determines, by resolution passed prior to commencing such procurement, that compliance

with the policy would not be in the best interests of the County. For the reasons set forth above, it is proposed that the best interests of the County would be served by exempting the procurement of an Agreement with WEVE from the County Procurement Policy.

Accordingly, a Resolution to exempt the procurement of an agreement with Contractor is hereby submitted for your Honorable Board's consideration.

GL/BG/mb  
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 02/26/2026 - RAYMOND SCULKY, SECRETARY

## RESOLUTION

Upon a communication from Westchester County Director of the Westchester County Office of Economic Development, be it hereby

**RESOLVED**, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester (the "County") in connection with the procurement of an agreement with Weve Acceleration, Inc. d/b/a Quay Acceleration, pursuant to which Weve Acceleration, Inc. d/b/a Quay Acceleration will develop and launch the following for the Westchester County Office of Economic Development: (1) a cohort-based entrepreneurship program, (2) two community platforms for the Westchester County Office of Economic Development to attract, assemble and connect entrepreneurs and investors, and (3) a sponsorship program designed to secure corporate and business partners in order to generate sponsorship revenue.

APPROVED BOARD OF ACQUISITION & CONTRACT - 02/20/2016 - PAYMON SULLIVAN SECRETARY