

110939

Date: April 15, 2025

To: The Honorable Board of Acquisition and Contract

From: Kenneth W. Jenkins
County Executive

Re: Authority for the County of Westchester to enter into an agreement with Design Technologies LLC to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, for a term from January 1, 2025 through June 30, 2025, for an amount not to exceed \$407,500.00 payable pursuant to an approved budget and subject to County appropriations.

Authority is hereby requested from your Honorable Board for the County of Westchester ("County") to enter into an agreement with Design Technologies LLC ("Design Technologies") to deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs (the "Program"), for a term from January 1, 2025 through June 30, 2025, for an amount not to exceed \$407,500.00 payable pursuant to an approved budget and subject to County appropriations.

The goals and objectives of the proposed agreement are to create a bioscience accelerator program including entrepreneurship education and business networking for Westchester based pre-seed and seed stage entrepreneurs. Design Technologies will provide marketing and outreach, screening, education, networking, and debrief services to prepare entrepreneurs participating in the Program for effective business networking so that they can advance their bioscience ventures.

The goals and objectives of the proposed agreement are in the best interests of the County in terms of fiscal responsibility because the Program will advance County ventures in bioscience by raising funds, creating jobs, locating appropriate real estate, and sourcing talent for bioscience entrepreneurs in the County, which will, in turn, support County residents and businesses by advancing medically needed innovations to patients, accelerating the County's bioscience community development, and building on the investments and successes of prior bioscience accelerator programs between 2020 – 2025.

The goals and objectives of the proposed agreement will be tracked and monitored by the County in accordance with the requirements of the proposed agreement. Design Technologies will be required to submit quarterly progress reports providing regular updates on the Program. Design

Technologies will immediately inform the County in writing of any cause for delay in the performance of its obligations under the proposed agreement.

Authority to exempt the proposed agreement from the requirements of the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, has been submitted for your Honorable Board's consideration via a separate Resolution of even date herewith.

Accordingly, I respectfully recommend your Honorable Board's approval of the attached Resolution.

KWJ/BG/mcz

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/24/2025 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Upon a communication from the County Executive, be it hereby

RESOLVED, that the County of Westchester (“County”) is hereby authorized to enter into an agreement with Design Technologies LLC (“Design Technologies”), pursuant to which Design Technologies will deliver a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs for a term from January 1, 2025 through June 30, 2025, for an amount not to exceed \$407,500.00 payable pursuant to an approved budget and subject to County appropriations; and be it further

RESOLVED, that this agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to Design Technologies, then Design Technologies shall have the right to terminate this agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly appointed designee be, and hereby is, authorized to take such action and execute such documents as may be necessary and proper to effect the purposes hereof.

Account to be Charged/credited	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars
	101	11	0710	4380		\$407,500.00

Budget Funding Year(s) 2025 Start Date January 1, 2025 End Date June 30, 2025
(must match resolution)

Funding Source Tax Dollars \$407,500.00
State Aid _____
\$ 407,500.00 Federal Aid _____
(must match resolution) Other _____