

Memorandum Department of Senior Programs and Services

112200

DATE: September 30, 2025

TO: Board of Acquisition and Contract

FROM: Mae Carpenter, Commissioner

Department of Senior Programs and Services

SCULKY, SECRETARY Request for authority to enter into agreements to expand/provide homemaker and RE

> housekeeper services, with the option under each agreement to provide consumer directed in-home services to frail, homebound County seniors, under the Unmet Need program. Each Agreement shall commence retroactively on April 1, 2025 and continue through March 31, 2026, for an aggregate amount not-to-exceed \$1,114,117 in State

funds for actual services provided.

The County of Westchester (the "County"), acting by and through its Department of Senior Programs and Services (the "Department"), seeks the authority of your Honorable Board to enter into agreements (the "Agreements") with the entities (the "Agencies" or "Contractors") listed in the attached Schedule "A" to expand/provide homemaker and housekeeper services, with the option under each agreement to provide consumer directed in-home services ("Services"), to frail, homebound County seniors under the New York State's Unmet Need program (the "Program"). Each Agreement shall commence retroactively on April 1, 2025 and continue through March 31, 2026, for an aggregate amount not-to-exceed \$1,114,117 in State funds for actual services provided under all Agreements, subject to the availability of funds provided for the Program by the New York State Office for the Aging.

Each Contractor will be paid its respective negotiated agreed-upon hourly rate/s. Paying negotiated rates to the Contractors versus being at or below the Medicaid rates for the Program is authorized by the New York State Office for the Aging pursuant to Program Instruction, Number 15-PI-19, dated October 22 2015. It should be noted that your Honorable Board has approved a similar resolution authorizing that home care agencies be paid negotiated rates in order to keep these Services solvent and buoyant.

The Unmet Need funding allows for expansion of the Services which benefits needed caregivers and care receivers by easing the burden on caregivers through the provision of the Services (consumer directed in-home services, and homemaker and housekeeper services).

The proposed Agreements will serve a public purpose by providing the Services that enable seniors to remain at home, as most senior would prefer, thereby preventing premature institutionalization, which would come at greater expense and in a less desired environment.

The goals and objectives of the proposed Agreements are to help seniors remain in their homes and communities through the provision of quality home care services that will also serve to provide relief to their caregiver(s).

The goals and objectives of the proposed Agreements are in the best interests of the County in terms of health because the Services to be provided with the grant funds will offer improved health and quality of life for the needed frail elderly and their caregivers by easing their burden through the provision of vital consumer directed in-home services, and homemaker and housekeeper services. The proposed Agreements are also in the best interests of the County in terms of fiscal responsibility because they effectively allow seniors to remain at home, thus preventing costly institutionalization.

The goals and objectives of the proposed Agreements will be tracked and monitored by case managers through bi-monthly calls to seniors and their caregivers as to the quality of the Services they are receiving and their satisfaction with the Services. In addition, the Department's staff monitors and reviews case managers' client case records and records of service at the Agencies providing these services, using forms approved by the New York State Office for the Aging ("NYSOFA"). Review of the Services provided under the Program is done annually by a County monitor, as well as a monitor from NYSOFA.

The Agreements with the Contractors are exempt from the Westchester County Procurement Policy pursuant to Sections 3(a) viii and 3(a) xix thereof.

REPROVED BOARD OF ACQUISITION & CONTRACT Accordingly, I recommend adoption of the proposed resolution.

RESOLUTION

UPON COMMUNICATION FROM THE COMMISSIONER OF THE WESTCHESTER COUNTY DEPARTMENT OF SENIOR PROGRAMS AND SERVICES, be it:

RESOLVED.

that the County of Westchester (the "County") acting by and through its Department of Senior Programs and Services (the "Department") is hereby authorized to enter into agreements (the "Agreements") with the entities (the "Agencies" or "Contractors") listed in the attached Schedule "A" to expand/provide homemaker and housekeeper services, with the option under each agreement, to provide consumer directed in-home services to frail, homebound County seniors under the Unmet Need Program (the "Program"); and be it further

RESOLVED.

that each Agreement shall commence on April 1, 2025 and continue through March 31, 2026; and be it further

RESOLVED.

that the County shall pay an aggregate amount not to exceed \$1,114,117 in State funds for actual services provided under the Agreements, subject to the availability of funds provided for the Program by the New York State Office for the Aging; and be it further

RESOLVED.

that each Contractor will be paid its respective negotiated agreed-upon hourly rates; and be it further

RESOLVED,

that the Agreements are subject to County Appropriations; and be it further

RESOLVED,

that the Agreements are also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of these Agreements. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate one or more of the Agreements or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to one or more of the Contractors, then such Contractors shall have the right to terminate their respective Agreement upon reasonable prior written notice; and be it further

RESOLVED.

that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

BUDGET BOX FOLLOWS

Agreements: \$1,114,117

Account to be charged:	Fund	Dept.	Major Program, Program & Phase or Unit	Sub-Unit	Object/S ub Object	Trust Account	Dollars
UNMET NEED	263	85	TA06	GRNT	4380	T1006	\$1,114,117
Budget Funding Year(s): (must match resolution)	<u>2025 - 2026</u>		Start Date	<u>4/1/2025</u>	and sci	End Date	3/31/2026
Funding Source	County Tax		\$0.00	4	4110		
\$1,114,117	State Aid:		\$1,114,117	RP			
Budget Funding Year(s): (must match resolution) Funding Source \$1,114,117 (must match resolution)	ACQUISITI		MIRACT	A120213			

SCHEDULE "A"

CONSUMER DIRECTED IN-HOME SERVICES, AND HOMEMAKER & HOUSEKEEPER SERVICES Program Period: April 1, 2025 through March 31, 2026

Aggregate not-to-exceed amount of \$1,114,117 for ALL Contractors

<u>To be reimbursed based on agreed-upon Negotiated Rates according to actual services provided</u>

ACENICIE	•
AGENCIE	S/CONTRACTORS:
Able Health Care Service, Inc.	ECILITY .
Always Compassionate Home Care, Inc	· OND
Any-Time Home Care, Inc.	AN'
Caring Professionals, Inc.	7/2 X
Community Care Companions Inc.	JAIA .
Community Health Aide Services Inc.	, NO'
Richard L. Aronson, Inc. d/b/a A&A Staf	fing Health Care Services
Supportive Home Care, LLC d/b/a Care	