



ONBASE: 111346

Date: June 25, 2025

To: Board of Acquisition and Contract

From: Dr. Belinda S. Miles
President

Re: Authority for the County of Westchester, acting by and through Westchester Community College, to exercise its second option to renew an agreement with Aron Security Inc. DBA Arrow Security, for the provision of security services at the Westchester Community College, for the period from September 1, 2025 through August 31, 2026, in an amount not to exceed \$3,118,921.04, subject to appropriations.

On February 22, 2023, two (2) bids were received and opened for Contract No. WCC-23-693 for security services (the "Services") at Westchester Community College (the "College"). The College sought bids for a one-year contract, with the College having the sole option to renew the contract for up to four (4) additional one-year terms. The contract was awarded to the low bidder, Aron Security Inc. DBA Arrow Security ("Aron").

Thereafter, by resolution approved on March 23, 2023, your Honorable Board authorized the County of Westchester, acting by and through the College, to enter into an agreement with Aron to perform the Services for an initial term commencing on September 1, 2023 and continuing through August 31, 2024, in an amount not to exceed \$3,392,512.85, payable at the rates submitted by Aron in its bid (the "Agreement"). The Agreement was subsequently executed.

Thereafter, by resolution approved on April 4, 2024, your Honorable Board authorized the College to exercise the first of its four (4) options to renew the Agreement for the period from September 1, 2024 through August 31, 2025, in an amount not to exceed \$3,462,361.59, payable at the rates submitted by Aron in its bid (the "First Amendment"). The First Amendment was subsequently executed.

Authority is now respectfully requested for the College to exercise the second of its four (4) options to renew the Agreement for one (1) year, commencing on September 1 2025 and continuing through August 31, 2026 (the "Second Amendment"). During the

Second Amendment, Aron will continue to provide the Services at the College for an amount not to exceed \$3,118,921.04, payable at the rates submitted by Aron in its bid.

The Agreement will continue to serve a public purpose by providing security services at the College that will protect the College's students and property.

The goals and objectives of the Agreement are to protect the safety of students and property at the College by providing security services for the College.

The goals and objectives of the Agreement are in the best interests of the County of Westchester because the College will provide security services that will protect the College's students and property.

The goals and objectives of the Agreement will be tracked and monitored by the College to ensure that Aron meets its contractual obligations.

Accordingly, I respectfully recommend your Honorable Board's approval of the attached Resolution.

BSM/CM/mcz
Encl.

APPROVED BOARD OF ACQUISITION & CONTRACT - 07/17/2025 - RAYMOND SKULKY, SECRETARY

RESOLUTION

Upon a communication from the President of Westchester Community College, be it hereby:

RESOLVED, that the County of Westchester, acting by and through Westchester Community College (the “College”), is hereby authorized to exercise the second of its four (4) options to renew an agreement with Aron Security Inc. DBA Arrow Security (“Aron”), for the provision of security services at the College (the “Agreement”), for the period from September 1, 2025 through August 31, 2026, in an amount not to exceed \$3,118,921.04, payable at the rates set forth in Aron’s bid; and be it further

RESOLVED, that all other terms and conditions of the Agreement, as previously amended, shall remain in full force and effect; and be it further

RESOLVED, that the Agreement is subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget (“State Budget”) proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State budget and/or adoption of a State budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s) to conduct an analysis of the impact of any such budget(s) on County finances. After such analysis, the County shall retain the right to either terminate this Agreement, or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to Aron, then Aron shall have the right to terminate the agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is empowered to execute any and all documents necessary to effectuate the purposes hereof.

Original amount:	\$3,392,512.85
First Renewal Period	\$3,462,361.59
<u>Second Renewal Period</u>	<u>\$3,118,921.04</u>
Total NTE Amount	\$9,973,795.48

Account to be
Charged/credited

Fund	Agency	Capital Project Or Org	Object / Sub Object	Trust Account	Activity	Dollars
010	34	0245	4390			\$2,219,887.14
701	78	8191	4390			\$195,761.45
701	78	8211	4390			\$155,530.28
701	78	8216	4390			\$177,796.90
701	78	8221	4390			\$157,731.73
701	79	9110	4390			\$212,213.54
2024/2025 Subtotal						\$3,118,921.04

Budget Funding Year(s) 2025/2026 Start Date September 1, 2025 End Date August 31, 2026
(must match resolution)

Funding Source	Tax Dollars:	\$798,557.74
	State Aid:	\$692,517.75
\$3,118,921.04	Federal Aid:	\$1,627,845.55
(must match resolution)	Total:	\$3,118,921.04