



112649

Date: December 8, 2025

To: Honorable Members of the Board of Acquisition and Contract

From: Marguerite Beirne, Chief Information Officer
Department of Information Technology

Re: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Sec. 3(a)xxi thereof, the procurement of an amendment to an agreement with Motorola Solutions, Inc., dated December 27, 2018, for the replacement, expansion and evolution of the County's public safety Voice Radio Communications Systems (IT-1559), as amended, to add the installation of equipment to add 700 MHz channels to the Trunked Radio System in an amount not to exceed \$2,241,194.20 payable based upon an approved budget.

Authority is hereby requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures (the "Policy"), pursuant to Sec. 3(a)xxi thereof, procurement of an amendment to its agreement with Motorola Solutions, Inc. ("Motorola"), dated December 27, 2018, for the replacement, expansion and evolution of the County's public safety Voice Radio Communications Systems (IT-1559), as amended, (the "Agreement") to amend the Work under the Agreement to add the installation of equipment to add 700 MHz channels to the Trunked Radio System in an amount not to exceed \$2,241,194.20 payable based upon an approved budget.

Ordinarily, under Section 6 of the Policy, the County is required to solicit proposals through the issuance of a request for proposals. However, (i) the County's Trunked Radio System (the "System") has been designed and is being implemented in multiple "Stages" by Motorola to meet the County's particular needs, requirements, and specifications; (ii) the County recently exercised its right under the Agreement to have Motorola provide twelve years of post-warranty service, maintenance, and support for the System's Stage 1 & 2 fixed site equipment beginning in December 2025; (iii) under the Agreement, the County has the right to have Motorola continue by implementing in-building coverage for portable (handheld) radios used by first responders;

As the designer of this large complex System, the manufacturer of its key fixed site equipment, and the contractor responsible for implementation as well as service and support required to ensure continued performance and reliability, Motorola is intimately familiar with all components of the System. Such familiarity is key to being able to successfully provide and install equipment needed to add 700 MHz channels to the System. Even if it were possible to find another contractor suitable for this work, significant County personnel resources would first be required in order to bring the contractor up to the necessary level of familiarity with the System design and all important components involved, and then to support and closely supervise the contractor's work in order for it to be accomplished successfully. Use of County resources for these otherwise unnecessary tasks would come at a cost to the County in time and money, and would thus be neither cost effective nor expedient.

Pursuant to Section 3(a)xxi thereof, the Policy is not applicable to any procurement for which this Board determines, by resolution passed prior to commencing such procurement, that compliance with the Policy would not be in the best interest of the County. For the reasons set forth above, it is proposed that the best interests of the County would be served by exempting the procurement of this amendment to the Agreement from the Policy.

Accordingly, a Resolution to exempt the procurement of an amendment to the Agreement to add to the Work for Stages 1 and 2 the installation of equipment to add 700 MHz channels to the Trunk system is hereby submitted for your Honorable Board's consideration.

MB/ran
Attachment

RESOLUTION

Based upon a communication from the Chief Information Officer of the Department of Information and Technology, be it hereby

RESOLVED, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals through the issuance of a request for proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County of Westchester in connection with the procurement of an amendment to agreement IT-1559 with Motorola Solutions, Inc. for the provision of installation equipment to add 700 MHz channels to the Trunk system for an amount not to exceed \$2,241,194.20 payable based upon an approved budget.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/11/2025 - RAYMOND SCULLY, SECRETARY