



Kenneth W. Jenkins
County Executive

Department of Social Services

Leonard G. Townes
Commissioner

112683

DATE: December 15, 2025

TO: Board of Acquisition and Contract

FROM: Leonard G. Townes
Commissioner

SUBJECT: Authority for the County of Westchester, acting by and through its Department of Social Services, to enter into an agreement with The Children's Village, pursuant to which The Children's Village will provide its marketing, recruitment, and training program for prospective and/or identified foster/adoptive parents in accordance with the New York Social Services Law, for the period of January 1, 2026 through December 31, 2027, in an amount not to exceed \$1,187,336.00, to be paid pursuant to an approved budget and subject to appropriations, with the County having the sole options to extend the Agreement term for up to three (3) additional one (1) year periods.

Authority is requested from your Honorable Board for the County of Westchester ("County"), acting by and through its Department of Social Services ("Department"), to enter into an agreement, known as DSS6034-26, with The Children's Village, pursuant to which The Children's Village will provide its marketing, recruitment, and training program for prospective and/or identified foster/adoptive parents ("Services") in accordance with the New York Social Services Law, for the period of January 1, 2026 through December 31, 2027 ("Initial Term"), in an amount not to exceed \$1,187,336.00, to be paid pursuant to an approved budget and subject to appropriations ("Agreement").

The County will have the sole options to extend the Agreement term for up to three (3) additional one (1) year periods on the same terms as the Initial Term (each an "Option Term"), except for different cost terms for each Option Term, with the following respective not-to-exceed amounts for each Option Term, each of which would be payable pursuant to an approved budget:

Term	Not-To-Exceed Amount
Option Term #1 (1/1/2028 – 12/31/2028)	\$600,308.00
Option Term #2 (1/1/2029 – 12/31/2029)	\$609,313.00
Option Term #3 (1/1/2030 – 12/31/2030)	\$614,003.00

On August 1, 2025, the County, acting by and through the Department, issued a request for proposals that solicited proposals to provide the Services ("RFP"). In response to the RFP, the Department received one (1) proposal. The Department had several individuals review the proposal and evaluate it based on the evaluation criteria specified in the RFP. After carefully reviewing and considering the proposal, the Department determined that the proposal from The Children's Village satisfied all of the evaluation criteria outlined in the RFP. Further, the Department conducted an analysis of the cost proposal from The Children's Village and found that it is reasonable. Based on the Department's review of the proposal from The Children's Village and The Children's Village's performance under previous contracts with the County, the Department is satisfied that it is a reasonable vendor for these Services. Accordingly, the County has complied with Section 6 of the Westchester County Procurement Policy & Procedures.

The proposed Agreement will serve a public purpose by providing appropriate foster and/or adoptive placements for children placed in the Care of the County by the Family Court. Recruiting and providing ethnically appropriate foster or adoptive parental placement has the goal of reduced recidivism.

The goals and objectives of the proposed Agreement will be to recruit and retain a diverse, highly qualified pool of foster and adoptive resource parents to improve placement stability and ensure cultural responsiveness in foster care and adoption. The Children's Village will ensure that both regular and kinship foster resource parents and families are properly trained in an effort to recruit and retain foster homes that can provide the best care to youth in Westchester's child welfare system.

The goals and objectives of the proposed Agreement are in the best interests of the County in terms of fiscal responsibility as the cost to the Department of placement of children in family foster homes, including both kinship and regular foster homes, is significantly less over the long term than the cost of placement in congregate care or residential treatment facilities.

The goals and objectives of the proposed Agreement are in the best interests of the County in terms of public safety, public health and the environment as per well-established evidence, youth thrive best in a family setting. Increasing the pool of qualified and trained foster and adoptive parents will provide youth the opportunity to thrive in-care, increase reunification and achieve better outcomes when leaving care. Developing and maintaining a roster of families will support the Department in the implementation and execution of the Family First Prevention Services Act.

The goals and objectives of the proposed Agreement will be tracked and monitored by the Department through The Children's Village's submission of monthly performance reports.

Accordingly, I most respectfully recommend the adoption of the annexed Resolution.

LGT/TL/mcz

APPROVED BOARD OF ACQUISITION & CONTRACT - 01/15/2026 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Upon a communication from the Commissioner of the Westchester County Department of Social Services, be it hereby

RESOLVED, that the County of Westchester ("County"), acting by and through its Department of Social Services, is hereby authorized to enter into an agreement, known as DSS6034-26, with The Children's Village, pursuant to which The Children's Village will provide its marketing, recruitment, and training program for prospective and/or identified foster/adoptive parents ("Services") in accordance with the New York Social Services Law, for the period of January 1, 2026 through December 31, 2027 ("Initial Term"), in an amount not to exceed \$1,187,336.00, to be paid pursuant to an approved budget ("Agreement"); and be it further

RESOLVED, that the County shall have the sole options to extend the Agreement term for up to three (3) additional one (1) year periods on the same terms as the Initial Term (each an "Option Term"), except for different cost terms for each Option Term, with the following respective not-to-exceed amounts for each Option Term, each of which would be payable pursuant to an approved budget:

Term	Not-To-Exceed Amount
Option Term #1 (1/1/2028 – 12/31/2028)	\$600,308.00
Option Term #2 (1/1/2029 – 12/31/2029)	\$609,313.00
Option Term #3 (1/1/2030 – 12/31/2030)	\$614,003.00

RESOLVED, that the Agreement, including its Initial Term and each subsequent Option Term, shall be subject to County appropriations; and be it further

RESOLVED, that this Agreement is also subject to further financial analysis of the impact of any New York State Budget ("State Budget") proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to The Children's Village, then The Children's Village shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute any documents and take any actions reasonably necessary and appropriate to effectuate the purposes of this Resolution.

1. Account to be Charged/Credited:

	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
2026	101	22	8900	5880		\$593,749.00
2027	101	22	8900	5880		\$593,587.00

2. Budget Funding Year(s): 2026-2027

Start Date: January 1, 2026 End Date: December 31, 2027
(must match resolution)

3. Funding Source:

Federal	24%	CFDA#(s)	93.658		
State	43%	State ID#(s)	N/A		
Operating/ Tax Levy	33%				
Capital	0%				

4. Total NTE: \$1,187,336.00

(must match resolution)