



113371

Date: March 31, 2026

To: Board of Acquisition and Contract

From: Belinda S. Miles
President

Re: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement, from FirstLight Fiber, Inc., of certain internet connection services, under an agreement for the period from August 1, 2026 through July 31, 2031, for an amount not-to-exceed \$685,320.00.

Authority is respectfully requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement, from the FirstLight Fiber, Inc. ("FirstLight"), of certain internet connection services (the "Services") for Westchester Community College ("WCC"), under an agreement for the period from August 1, 2026 through July 31, 2031, for an amount not-to-exceed \$685,320.00, with WCC having the option to extend the agreement for an additional period of one (1) year, on specified terms (the "Agreement").

FirstLight has acted as WCC's secondary internet service provider for multiple years and has established comprehensive operational knowledge of WCC's network environment, including circuit failover requirements, bandwidth utilization patterns, and service reliability standards. FirstLight's performance has been more than satisfactory and the compensation that would be paid to FirstLight over the five-year term of the proposed Agreement is advantageous to WCC and more than reasonable.

Therefore, it is proposed that the best interests of the County would be served by exempting the procurement of the Services, under the proposed Agreement, from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof. Accordingly, a resolution to exempt this procurement is hereby submitted for your consideration.

I respectfully recommend the adoption of the attached resolution.

BSM:cm/bdm-r
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/09/2026 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Upon a communication from the President of Westchester Community College, be it hereby:

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester (the "County") in connection with the procurement, from the FirstLight Fiber, Inc., of certain internet connection services for Westchester Community College ("WCC"), under an agreement for the period from August 1, 2026 through July 31, 2031, for an amount not-to-exceed \$685,320.00, with WCC having the option to extend the agreement for an additional period of one (1) year, on specified terms.

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/09/2026 - RAYMOND S. SOKALSKY, SECRETARY