



On Base: 109502

Date: June 20, 2024

To: Board of Acquisition and Contract

From: Belinda S. Miles
President, Westchester Community College

Re: Authority to amend an agreement with AnswerNet Education Services, Inc. for the provision of telemarketing services to Westchester Community College by extending the term of the Agreement through August 31, 2024, at no additional cost to the College.

By resolution approved on August 25, 2022 (the "August 25th Resolution"), your Honorable Board authorized the County of Westchester (the "County"), acting by and through Westchester Community College (the "College"), to enter into an agreement with AnswerNet, Inc. for the provision of telemarketing services for the College to increase enrollment and retain students, for a term commencing on September 1, 2022 and continuing through August 31, 2023, for an amount not to exceed \$100,000.00, payable pursuant to an approved budget (the "Agreement").

By resolution approved on December 22, 2022, your Honorable Board authorized the County to amend the August 25th Resolution to correct the name of the entity to AnswerNet Education Services, Inc. The Agreement was subsequently executed.

Thereafter by Resolution approved on August 10, 2023, your Honorable Board authorized the County to amend the Agreement to extend its term to May 31, 2024, at no additional cost to the College.

The College has determined that it would be advantageous to continue to provide these telemarketing services. Accordingly, authority is now requested for your Honorable Board to authorize an amendment to the Agreement to extend the term thereof through August 31, 2024, at no additional cost to the College. All other provisions of the Agreement will remain the same.

An appropriate resolution is attached for your approval.

BSM:sg
Attachment

RESOLUTION

Upon a communication from the President of Westchester Community College,
be it hereby

RESOLVED, that the County of Westchester, acting by and through Westchester Community College (the "College"), is hereby authorized to amend an Agreement with AnswerNet Education Services, Inc. for the provision of telemarketing services for the College, for a term commencing on September 1, 2022 and continuing through May 31, 2024, for an amount not to exceed \$100,000.00, payable pursuant to an approved budget (the "Agreement"), in order to extend the term of the Agreement through August 31, 2024, at no additional cost to the College; and be it further

RESOLVED, that all other provisions of the Agreement shall remain unchanged;
and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute all documents and take all actions reasonably necessary to effectuate the purposes of this Resolution.

Account to be Charged/Credited	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub Object	Trust Account	Dollars

Budget Funding Year(s)

Start Date: 9/01/2022 End Date: 8/31/2024

Funding Source

Tax Dollars: _____

State Aid: _____

Federal Aid: _____

(must match resolution)

Other: _____