

110143

Date: December 16, 2024

To: The Honorable Board of Acquisition and Contract

From: George Latimer
Westchester County Executive

Re: Resolution to exempt from the Westchester County Procurement Policy pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement with The Westchester County Association Inc., for the provision of project management and related services under the “Healthcare Talent Pipeline Program”

Authority is hereby requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures (“Procurement Policy”), pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement with The Westchester County Association Inc. (“WCA”), to provide project management and related services under the “Healthcare Talent Pipeline Program” (“HTPP Program” or “Program”), which seeks to train up to 100 unemployed and underemployed participants and place approximately 50 of such participants in healthcare jobs, for a term from January 1, 2025 through December 31, 2025, for an amount not-to-exceed \$250,000.00, payable pursuant to an approved budget.

Ordinarily, pursuant to Section 6 of the Procurement Policy, the County is required to issue an RFP to solicit proposals for such services. However, WCA is the leading economic development and business advocacy organization serving Westchester County and the region. WCA has long served to connect the healthcare sector, as a key economic sector, with the rest of the professional and political community in Westchester. WCA has also played a critical role in advocating for, promoting policies, communicating information and providing education and training services in several economic sectors, including healthcare. Moreover, WCA has significant experience partnering with the Westchester-Putnam Local Workforce Development Board, employers, colleges and other education/training providers to recruit, train and hire employees in Westchester County. As such, WCA is uniquely qualified to help create a sustainable pipeline of locally educated and trained healthcare talent through this Program.

Pursuant to Section 3(a)(xxi), the Procurement Policy is not applicable to any procurement for which your Honorable Board determines, by Resolution passed prior to commencing such procurement, that compliance with the policy would not be in the best interest of the County. For the reasons set forth above, it is proposed that the County’s interest would be served by

exempting the procurement of this agreement from the County Procurement Policy. A Resolution to exempt the procurement of this agreement is submitted for your consideration.

As I believe this agreement to be in the best interests of the County, I most respectfully recommend and urge the adoption of the annexed Resolution.

GL/cmc

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/19/2024 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Upon a communication from the Westchester County Executive, be it hereby:

RESOLVED, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County of Westchester in connection with the procurement of an agreement with The Westchester County Association Inc., to provide project management and related services under the “Healthcare Talent Pipeline Program” (“HTPP Program” or “Program”), which seeks to train up to 100 unemployed and underemployed participants and place approximately 50 of such participants in healthcare jobs, for a term from January 1, 2025 through December 31, 2025, for an amount not-to-exceed \$250,000.00.

APPROVED BOARD OF ACQUISITION & CONTRACT - 12/19/2024 - RAYMOND S. DUKAKIS (SECRETARY)