



Kenneth W. Jenkins
County Executive

Department of Social Services

Leonard G. Townes
Commissioner

114197

DATE: July 29, 2026

TO: Board of Acquisition and Contract

FROM: Leonard G. Townes
Commissioner, Department of Social Services

SUBJECT: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement between the County of Westchester and Indeed, Inc., pursuant to which it will provide the County with various resources for job-seekers.

Authority is requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement between the County of Westchester (the "County"), acting on behalf of the Westchester-Putnam Workforce Development Board (the "WDB"), and Indeed, Inc. ("Indeed"), pursuant to which Indeed will provide various resources for job-seekers (the "Services"), for a term of three (3) years, commencing upon execution, at no cost to the County (DSS5002-26 the "Agreement").

Indeed, through its 'Job Search Academy', will offer access to expanded job training services for customers of the WDB. This arrangement will be beneficial to these customers as it will provide them with additional resources and also provide an enhanced incentive to seek the training they need in order to find a job or advance in their chosen profession. This arrangement will also be beneficial to the WDB because it will help entice customers to utilize the training services by virtue of the fact that they are being offered by a well-known national job-matching and training service. This will be especially useful in those instances where certain customers have not previously chosen to utilize the other job training services previously offered by the WDB or the New York State Department of Labor.

Similar services may be available through other private job search entities. However, the opportunity to contract with Indeed has been made available right now. Contracting with Indeed for the Services would not exclude other, similar entities from

later seeking to contract with the County (acting on behalf of the WDB) for such services. But, the County believes that it is in its best interests, and the best interests of the customers of the WDB, to use this opportunity with Indeed in order to become the first workforce board in the country to enter into a formal partnership with Indeed and serve as a model for other workforce boards in New York State and beyond. Aside from the benefit to its customers, the WDB and the County would also benefit by reaping the positive publicity this arrangement would likely provide, which could serve to make more residents aware of the services of the WDB and other services offered by the County.

Based upon the foregoing, it is proposed that the best interests of the County would be served by exempting from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement of the Agreement.

Accordingly, a resolution to exempt this procurement is hereby submitted for your consideration.

LGT/LHD/bdm/nn

RESOLUTION

Upon a communication from the Commissioner of Social Services, be it hereby:

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester (the "County") in connection with the procurement of an agreement between the County and Indeed, Inc. ("Indeed"), pursuant to which Indeed, Inc. will provide various resources for job-seekers, for a term of three (3) years, commencing upon execution, at no cost to the County.
