

110938

Date: April 15, 2025

To: The Honorable Board of Acquisition and Contract

From: Kenneth W. Jenkins
County Executive

Re: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement with Design Technologies LLC, for the provision of a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, for a term commencing on January 1, 2025 and continuing through June 30, 2025, for an amount not to exceed \$407,500.00 payable pursuant to an approved budget and subject to County appropriations.

Authority is hereby requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures (the "Policy"), pursuant to Section 3(a)(xxi) thereof, the procurement of an agreement with Design Technologies LLC ("Design Technologies"), for the provision of a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs (the "Agreement"). The term of the Agreement will commence on January 1, 2025 and continue through June 30, 2025. In consideration for the services rendered, the County of Westchester ("County") will pay Design Technologies an amount not to exceed \$407,500.00 payable pursuant to an approved budget and subject to County appropriations.

Ordinarily, under Section 6 of the Policy, the County is required to solicit proposals through the issuance of a request for proposals. However, Design Technologies is uniquely qualified to deliver the bioscience accelerator program due to Design Technologies' proprietary curriculum, trained coaches, business network and data-driven services. The Agreement with Design Technologies will enable the County to deliver a custom, proven start up biosciences venture curriculum and accelerator networking program to help ventures raise funds, create jobs, locate appropriate real estate, and source talent for growing biosciences ventures in the County, which will, in turn, support County residents and businesses. Based upon the foregoing, compliance with the procedural requirements of the Procurement Policy would not be in the best interest of the County.

Pursuant to Section 3(a)(xxi) thereof, the Policy is not applicable to any procurement for which this Board determines, by resolution passed prior to commencing such procurement, that compliance with the Policy would not be in the best interest of the County. For the reasons set forth above, it is proposed that the best interests of the County would be served by exempting the procurement of this Agreement from the Policy.

Accordingly, a Resolution to exempt the procurement of an agreement with Design Technologies is hereby submitted for your Honorable Board's consideration.

KWJ/BG/mcz

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/24/2025 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Based upon a communication from the County Executive, be it hereby:

RESOLVED, that pursuant to Section 3(a)(xxi) of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals through the issuance of a request for proposals, is neither cost effective nor expedient, and accordingly, not in the best interests of the County of Westchester ("County") in connection with the procurement of an agreement with Design Technologies LLC for the provision of a bioscience accelerator program including entrepreneurship education and business networking for Westchester County-based pre-seed and seed stage entrepreneurs, for a term commencing on January 1, 2025 and continuing through June 30, 2025, for an amount not to exceed \$407,500.00 payable pursuant to an approved budget and subject to County appropriations.

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/24/2025 - RAYMOND SCULLY, SECRETARY