



Kenneth W. Jenkins
County Executive

Department of Social Services

Leonard G. Townes
Commissioner

111419

DATE: July 2, 2025

TO: Board of Acquisition and Contract

FROM: Leonard G. Townes
Commissioner, Department of Social Services

SUBJECT: Resolution to Award to the Second-Lowest Bidder
Contract No. **DSS3042-25**
SECURITY ESCORT SERVICES FOR WESTCHESTER COUNTY
DEPARTMENT OF SOCIAL SERVICES PERSONNEL
Contractor: Century Protective Services Inc.
Amount: \$3,959,280.00

On June 18, 2025, the County of Westchester ("County") received and opened three (3) bids for Contract No. DSS3042-25 for security escort services for County Department of Social Services ("DSS") personnel.

The bids were reviewed by DSS and it was determined that R&D Strategies, Security Company LLC ("R&D") submitted the low bid, in the total amount of \$3,837,600.00 for the full possible term of the contract.

By a resolution approved on June 26, 2025 (the "Original Resolution"), your Honorable Board awarded Contract No. DSS3042-25 to R&D.

Subsequently, however, R&D failed to return the completed contract, with all insurance certificates and supporting documentation, within the timeframe specified in the bid solicitation.

Accordingly, the County respectfully requests that your Honorable Board, (a.) rescind the Original Resolution, and (b.) award DSS3042-25 to the second-lowest bidder, Century Protective Services Inc. ("Century"), in the total amount of \$3,959,280.00 for the full possible term of the contract, comprised of an amount of \$1,853,280.00 for the initial term of two (2) days less than three (3) full years, commencing on July 3, 2025; an amount of \$673,920.00 for the County's first one (1) year option thereafter, if exercised;

an amount of \$702,000.00 for the County's second one (1) year option thereafter, if exercised; and an amount of \$730,080.00 for the County's third one (1) year option thereafter, if exercised; and with all amounts being payable pursuant to the cost terms specified in the bid solicitation and bid of Century.

The second-lowest bidder has been investigated and it has been found that Century.

- ☒ Performed satisfactory work in the past for the County.
- ☐ Past experience has been investigated and found satisfactory.

Funds for these services are available in the:

- ☐ Capital Budget
- ☐ Non-Recurring Budget
- ☒ Operating Budget

The public purpose of this contract is to provide DSS with the security escort services that it needs for its personnel in order to help ensure their safety and welfare.

The goal and objective of this contract is to provide DSS with the security escort services that it needs for its personnel in order to help ensure their safety and welfare.

The goal and objective of this contract is in the public's best interest in terms of ensuring the public welfare, as providing DSS with the security escort services that it needs for its personnel in order to help ensure their safety and welfare, and enabling them to safely perform their jobs, will ultimately advance the public welfare, overall.

The goal and objective of this contract will be tracked and monitored by the staff of DSS.

It is my recommendation that the resolution awarding Contract No. DSS3042-25 to R&D be rescinded, and Contract No. DSS3042-25 instead be awarded to Century Protective Services Inc. in the total amount of \$3,959,280.00 for the full possible term of the contract, including an amount of \$1,853,280.00 for the initial term of two (2) days less than three (3) full years, as specified above.

I respectfully recommend the adoption of the attached resolution.

LGT/TL/bdm/nn

RESOLUTION

CONTRACT NO. DSS3042-25

Upon a communication from the Commissioner of Social Services, be it hereby:

RESOLVED, that the resolution approved on June 26, 2025, awarding Contract No. DSS3042-25, for security escort services for personnel of the Department of Social Services of the County of Westchester (the "County"), to the low bidder, R&D Strategies, Security Company LLC, in the total amount of \$3,837,600.00 for the full possible term of the contract, is hereby rescinded; and be it further

RESOLVED, that Contract No. DSS3042-25, for security escort services for personnel of the Department of Social Services of the County, be and is hereby awarded by the County to the second-lowest bidder, Century Protective Services Inc., in the total amount of \$3,959,280.00 for the full possible term of the contract, comprised of an amount of \$1,853,280.00 for the initial term of two (2) days less than three (3) full years, commencing on July 3, 2025; an amount of \$673,920.00 for the County's first one (1) year option thereafter, if exercised; an amount of \$702,000.00 for the County's second one (1) year option thereafter, if exercised; and an amount of \$730,080.00 for the County's third one (1) year option thereafter, if exercised; and with all amounts being payable pursuant to the cost terms specified in the bid solicitation and bid of Century; and be it further

RESOLVED, that this contract is subject to County appropriations; and be it further

RESOLVED, that this contract is also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of this contract. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this contract or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the contractor, then the contractor shall have the right to terminate this contract upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute any documents and take any actions reasonably necessary and appropriate to effectuate the purposes of this resolution.

1. Account to be Charged/Credited:

	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2025-2026	101	22	5000:5100	4420:10		\$589,680
2026-2027	101	22	5000:5100	4420:10		\$617,760
2027-2028	101	22	5000:5100	4420:10		\$645,840

- 2. Budget Funding Year(s):** 2025 - 2028
Start Date: July 3, 2025 End Date: June 30, 2028
(must match resolution)

3. Funding Source:

Federal	50%	CFDA#(s)	N/A		
State	14%	State ID#(s)	N/A		
Operating/ Tax Levy	36%				
Capital	N/A				

- 4. Total NTE:** \$1,853,280
(Must match resolution)