



113759

Date: May 18, 2026

To: Honorable Members of the Board of Acquisition and Contract

From: Marguerite Beirne, Chief Information Officer
Department of Information Technology

Re: Authority for the County of Westchester to further amend its agreement with Motorola Solutions, Inc., dated December 27, 2018, for the replacement, expansion and evolution of the County's public safety Voice Radio Communications Systems (IT-1559) to amend the scope of work for Sun Valley Drive Option, increase the Sun Valley Drive Option Price by \$831,545.89 from \$668,454.11 to \$1,500,000, authorize the County to exercise the Sun Valley Drive Option as amended, bringing the new total not to exceed amount for Stages 1 and 2 from \$47,873,262.61 to \$49,373,262.61, and, upon the exercise of the Sun Valley Drive Option as amended by the County, allow Motorola to commence Work and proceed with the Sun Valley Drive site for Stages 1 and 2 according to the terms of the Agreement.

On December 20, 2018, your Honorable Board approved a resolution authorizing the County of Westchester (the "County"), acting by and through its Department of Information Technology (the "Department"), to enter into an agreement (the "Initial Agreement") with Motorola Solutions, Inc. ("Motorola") for the replacement, expansion and evolution of the County's first responder and transit (Bee Line Bus) Voice Radio Communications Systems (the "Project"). On December 27, 2018, the County and Motorola executed the Initial Agreement for the not to exceed amount of \$43,206,251.00 for Stages 1 and 2.

Pursuant to Resolutions approved on October 13, 2019, October 31, 2019, January 23, 2020, April 23, 2020, April 30, 2020, June 12, 2020, December 10, 2020, July 2, 2020, April 8, 2021, July 29, 2021, January 26, 2023, November 7, 2024, May 29, 2025, September 18, 2025, and December 31, 2025, your Honorable Board authorized the County to enter into the First Amendment, Second Amendment, Third Amendment, Fourth Amendment, Fifth Amendment, Sixth Amendment, Seventh Amendment, Eighth Amendment, Ninth Amendment, Tenth Amendment, Eleventh Amendment, Twelfth Amendment, Thirteenth Amendment, Fourteenth Amendment and Fifteenth Amendment to the Initial Agreement, all of which have been executed, (collectively, the Initial Agreement and the aforementioned amendments are referred to herein as the "Agreement").

Pursuant to the Agreement, Motorola designed and has been installing Stages 1 and 2 of the Project.

Pursuant to the Tenth Amendment, the parties agreed to remove the Sun Valley Drive site from the coverage maps and drive test for Stages 1 and 2 so as to permit the Motorola to drive test Stages 1 and 2 without that site, and granted the County the option to require Motorola to proceed with the Sun Valley site for the Sun Valley option price of \$678,297.14.

In addition, in the Tenth Amendment, the County was granted the option to add the Sun Valley site back into the Post Warranty Maintenance Services and Lifecycle Support Services (PWS) for Stages 1 and 2 upon the same pricing, terms, conditions and scope of work as set forth in the Agreement.

The exercise of the Sun Valley option and Sun Valley PWS option are subject to receiving approval from your Honorable Board.

In the Twelfth Amendment and Change Order No. 28, the parties amended and corrected the amounts and arithmetic in the Tenth Amendment and Change Order 27 for the Sun Valley option, without changing the scope of work for the site. The Twelfth Amendment and Change Order 28 increased the Sun Valley option price by \$9,843.03 from \$678,297.14 to \$668,454.11.

The scope of work for the Sun Valley site needs to be amended as set forth in Change Order No. 58 to add stormwater water management and additional tree removal work for the site.

Authorization is now being requested to amend the Agreement to: (i) amend the scope of work for the Sun Valley option as set forth in Change Order No. 58, (ii) increase the Sun Valley option price by \$831,545.89 from \$668,454.11 to \$1,500,000, (iii) increase the not to exceed amount for Stages 1 and 2 by \$1,500,000, from an amount not to exceed \$47,873,262.61 to an amount not to exceed \$49,373,262.61, (iv) authorize the County to exercise the Sun Valley option as amended for the new Sun Valley option price of \$1,500,000, (v) replace the budget and payment schedule in Schedule "C" of the Agreement, as amended, with a new Schedule "C" which is consistent with the amendment and the Change Order 58 approved herein, and (vi) upon the exercise of the Sun Valley option as amended by the County, allow Motorola to commence Work at the Sun Valley Drive site for Stages 1 and 2 in accordance with the terms of the Agreement.

Please note that the County is not exercising the Sun Valley PWS option as this time as PWS services do not commence until after System Acceptance for the site and expiration of the three (3) year warranty for the site.

Also, please note that by resolutions approved by your Honorable Board of November 27, 2024, the County has acquired the necessary real property rights to commence Work at the Sun Valley site.

Last, the Agreement is being amended to extend the discounted pricing for non-County agencies to 16% discount below the New York State Office of General Services (OGS) price set forth in OGS Contract Award 23141, Group 77201 – Public Safety Communications Equipment and Services (Two-Way Radios and Satellite Phones) Contractor #PT68722 ("Awarded 23141") for mobile and portable and 6% discount below the OGS price in Award 23141 for pagers and pager accessories from December 31, 2025 to a term that is coterminous with the term set forth in OGS Award 23141, which is currently August 26, 2029 or any extension or renewals of Award 23141.

The proposed amendment will be tracked and monitored by the staff of the Department of Information Technology.

With regard to procurement, the original RFP for the Agreement was for, among other things, guaranteed on-street County-wide coverage for first responders. This amendment and the exercise of the Sun Valley Site option, which is a necessary replacement to the former Crosby Road Site, is in furtherance of the original procurement of guaranteed on-street coverage. Therefore, the amendment is in compliance with the Westchester County Procurement Policy and Procedures.

Except as modified herein, all terms and conditions of the Agreement shall remain in full force and effect.

Accordingly, the attached resolution is submitted for your consideration.

MB/ran
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 05/21/2026 - RAYMOND SCULKY, SECRETARY

RESOLUTION

Upon a communication from the Chief Information Officer of the Department of Information Technology, be it hereby

RESOLVED, that the County of Westchester (the “County”) is authorized to amend the agreement with Motorola Solutions, Inc. (“Motorola”), dated December 27, 2018, for the replacement, expansion, and evolution of the County’s first responder and transit (Bee Line Bus) Voice Radio Communications Systems, as amended, (the “Agreement”) as follows:

- (i) to amend the scope of work for the Sun Valley option as set forth in Change Order No. 58;
- (ii) to increase the amount of the Sun Valley option price by \$831,545.89 from \$668,454.11 to \$1,500,000;
- (iii) to increase the not to exceed amount for Stages 1 and 2 as set forth in Section 3(a) of the Agreement by \$1,500,000 bringing the new total not to exceed amount for Stages 1 and 2 from \$47,873,262.61 to \$49,373,262.61;
- (iv) to replace the budget and payment schedule in Schedule “C” of the Agreement, as amended, with a new Schedule “C” which is consistent with the amendment and the Change Order 58 approved herein, and
- (v) to exercise of the Sun Valley option as amended for the new Sun Valley option price of \$1,500,000 and authorize Motorola to commence Work at the Sun Valley site in accordance with the terms of the Agreement; and be it further

RESOLVED, that the County is authorized to execute Change Order No. 58 to amend the Sun Valley option and exercise the Sun Valley option as amended for the new Sun Valley option price of \$1,500,000; and be it further

RESOLVED, that the Agreement is amended to extend the discounted pricing for non-County agencies to 16% discount below the New York State Office of General Services (OGS) price set forth in OGS Contract Award 23141, Group 77201 – Public Safety Communications Equipment and Services (Two-Way Radios and Satellite Phones), Contractor #PT68722 (“Awarded 23141”) for mobile and portable and 6% discount below the OGS price in Award 23141 for pagers and pager accessories from December 31, 2025 to a term that is coterminous with the term set forth in OGS Award 23141, which is currently August 26, 2029 or any extension or renewals of Award 23141; and be it further

RESOLVED, that except as specifically amended hereby, all remaining terms and conditions of the Agreement shall remain in full force and effect; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

Agreement Number: IT-1559
 Original Agreement: \$ 43,206,251.00
 First Amendment: \$ 0.00
 Second Amendment: \$ 608,890.90
 Third Amendment: \$ 0.00
 Fourth Amendment: \$ 189,183.21
 Fifth Amendment: \$ 0.00
 Sixth Amendment: \$ 0.00
 Seventh Amendment: \$ 1,582,673.00
 Eighth Amendment: \$ 0.00
 Ninth Amendment: \$ 1,009,840.92
 Tenth Amendment: \$ (1,128,011.38)
 Eleventh Amendment: \$ 0.00
 Twelfth Amendment: \$ (53,957.17)
 Thirteenth Amendment: \$ 115,091.93
 Fourteenth Amendment: \$ 20,320,532.00
 Fifteenth Amendment: \$ 2,343,300.20
This Amendment: \$ 1,500,00.00
 TOTAL \$ 69,693,794.46

Account to be Charged/Credited

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account or Bond Act	Dollars
2025	316	16	BIT3209S	6190	110-1022	\$1,500,000

Budget Funding Year(s): 2025 Start Date: Effective Date of the Contracts End Date: December 27, 2037
 (must match resolution)

Funding Source Tax Dollars: 100%
 State Aid: _____
\$1,500,000 Federal Aid: _____
 (must match resolution) Other: _____

APPROVED BOARD OF ACQUISITION & CONTRACTS 05/21/2026 - RAYMOND SCULKY, SECRETARY