



Kenneth W. Jenkins
County Executive

Department of Senior Programs and Services

Mae Carpenter
Commissioner

114178

DATE: July 28, 2026

TO: Board of Acquisition and Contract

FROM: Mae Carpenter, Commissioner
Department of Senior Programs and Services

RE: Authority for the County of Westchester to enter into agreements with each of the Contractors set forth in the attached Schedule "A", for the provision of homemaker and housekeeper services, with the Contractors having the option to provide consumer-directed in-home services to frail, homebound Westchester County seniors under the Expanded In-Home Services for the Elderly Program, for a term commencing retroactively on April 1, 2026 and continuing through March 31, 2027, for a total aggregate amount not to exceed \$2,471,470.00, comprised of \$1,866,826.00 in State funds and \$604,644.00 in County tax dollars.

Authority is respectfully requested from your Honorable Board for the County of Westchester (the "County"), acting by and through its Department of Senior Programs and Services (the "Department"), to enter into agreements (the "Agreements") with each of the Contractors set forth in the attached Schedule "A", for the provision of homemaker and housekeeper services, with the Contractors having the option to provide consumer-directed in-home services to frail, homebound County seniors (collectively, the "Services") under the Expanded In-Home Services for the Elderly Program (the "Program"). The Agreements will commence retroactively on April 1, 2026 and continue through March 31, 2027, for a total aggregate amount not to exceed \$2,471,470.00, comprised of \$1,866,826.00 in State funds and \$604,644.00 in County tax dollars, payable at negotiated hourly rates and subject to appropriations.

The Contractors will be paid at negotiated hourly rates. Paying negotiated rates to the Contractors versus being at or below the Medicaid rates for the Program is authorized by the New York State Office for the Aging ("NYSOFA") pursuant to Program Instruction, Number 15-PI-19, dated October 22, 2015. The Department has advised that paying the Contractors at negotiated hourly rates, instead of the Fee for Service Medicaid rate, is necessary to keep the Program financially stable and operational. It should be noted that your Honorable Board has previously approved similar resolutions authorizing home care agencies to be paid at negotiated rates to keep the Program financially viable and ensure the continued delivery of the Services to County seniors.

The Program benefits caregivers and care receivers by easing the burden on caregivers through the provision of consumer directed in-home services, and homemaker and housekeeper services.

The proposed Agreements will serve a public purpose by providing the Services, which will enable seniors to remain at home, preventing premature institutionalization, which is a greater expense and a less desired environment for seniors.

The goals and objectives of the proposed Agreements are to help seniors remain in their homes and communities through the provision of quality home care services, providing relief to caregivers.

The goals and objectives of the proposed Agreements are in the best interests of the County in terms of public health because the Services will offer improved health and quality of life for the frail elderly and their caregivers. The goals and objectives of the proposed Agreements are also in the best interests of the County in terms of fiscal responsibility because they will allow seniors to remain at home, preventing costly institutionalization.

The goals and objectives of the proposed Agreements will be tracked and monitored by case managers through bi-monthly calls to seniors and their caregivers. The Department's staff will monitor and review the Contractors' case records and service records, using forms approved by NYSOFA. Additionally, a County monitor and NYSOFA monitor will review the Program annually.

The proposed Agreements are exempt from the Westchester County Procurement Policy and Procedures (the "Policy") pursuant to Section 3(a)(viii) thereof, which exempts from procurement contracts "for medical or health-related services and contracts with healthcare workers, or agencies engaging healthcare workers, including dentists, home health and personal care aides." The proposed Agreements are also exempt from the Policy pursuant to Section 3(a)(xix) thereof, which exempts from procurement contracts "with persons to provide direct services to senior citizens."

Accordingly, I most respectfully recommend your Honorable Board's approval of the attached Resolution.

MC/BL/mcz

RESOLUTION

UPON A COMMUNICATION FROM THE COMMISSIONER OF THE DEPARTMENT OF SENIOR PROGRAMS AND SERVICES, be it hereby:

RESOLVED, that the County of Westchester (the "County"), acting by and through its Department of Senior Programs and Services, is hereby authorized to enter into agreements (the "Agreements") with each of the Contractors set forth in the attached Schedule "A", for the provision of homemaker and housekeeper services, with the Contractors having the option to provide consumer-directed in-home services to frail, homebound County seniors under the Expanded In-Home Services for the Elderly Program, for a term commencing retroactively on April 1, 2026 and continuing through March 31, 2027, for a total aggregate amount not-to-exceed \$2,471,470.00, comprised of \$1,866,826.00 in State funds and \$604,644.00 in County tax dollars, payable at negotiated hourly rates; and be it further

RESOLVED, that the Agreements shall be subject to County Appropriations; and be it further

RESOLVED, that the Agreements are also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of these Agreements. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate one or more of the Agreements or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to one or more of the Contractors, then such Contractors shall have the right to terminate their respective Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized and empowered to execute and deliver all instruments and to take any and all actions necessary or appropriate to effectuate the purposes hereof.

BUDGET BOXES TO FOLLOW

Account to be charged:	Fund	Dept.	Major Program, Program & Phase or Unit	Sub-Unit	Object/Sub Object	Trust Account:	Dollars
EISEP	263	85	B048	GRNT	4380	T048	\$1,866,826.00
COUNTY	101	24	1000	1000	4957	N/A	\$604,644.00

Budget Funding

Year(s):

(must match resolution)

2026 - 2027

Start Date 4/1/2026

End Date 3/31/2027

Funding Source

County Tax Dollars:

\$604,644.00

\$2,471,470.00

State Aid:

\$1,866,826.00

(must match resolution)

APPROVED BOARD OF ACQUISITION & CONTRACT - 08/06/2026 - RAYMOND SCULLEY SECRETARY

SCHEDULE "A"

CONSUMER DIRECTED IN-HOME SERVICES, AND HOMEMAKER & HOUSEKEEPER SERVICES Program Period: April 1, 2026 through March 31, 2027

Aggregate not-to-exceed amount of \$2,471,470 for ALL Contractors
To be reimbursed based on agreed-upon Negotiated Rates according to actual services provided

CONTRACTORS:
Able Health Care Service, Inc.
Accent Care of New York, Inc.
Always Compassionate Home Care, Inc.
Any-Time Home Care, Inc.
Caring Professionals, Inc.
Community Care Companions Inc.
Community Health Aide Services Inc.
Richard L. Aronson, Inc. d/b/a A&A Staffing Health Care Services
Supportive Home Care, LLC d/b/a Care365