

Westchester County

Kenneth W. Jenkins
County Executive

Department of Finance

Karin Hablow
Commissioner

110374

DATE: January 28, 2025

TO: Honorable Members of the Board of Acquisition and Contract

FROM: Karin Hablow
Commissioner of Finance

RE: Resolution Authorizing the County of Westchester to enter into an agreement with the Health Insurance Plan of Greater New York for the provision of health maintenance organization services under the Westchester County Employee Health Benefit program, for a two-year term commencing retroactive to January 1, 2024 and continuing through December 31, 2025, at a cost not-to-exceed of \$7,000,000 per year, for a total aggregate amount not-to-exceed of \$14,000,000, payable at approved monthly premium rates.

The County of Westchester, acting by and through its Department of Finance (the "Department"), has in the past entered into agreements with Health Insurance Plan of Greater New York ("HIP") to provide health maintenance organization services to County employees. The availability of an HMO option is guaranteed by various County collective bargaining agreements and has been a part of the County Health benefit program since 1978. With consideration given to premium costs, benefit level provided, geographic service area covered, customer service provided, and their willingness to abide by the County's underwriting and benefit policy requirements, we are satisfied with the performance record of this referenced HMO.

Authority is hereby requested from your Honorable Board for the County to enter into an agreement with HIP for the term commencing retroactive to January 1, 2024 and continuing through December 31, 2025, at the monthly premium rates as follows:

<u>Plan Year</u>		<u>Monthly Premium Rate</u>		
2024	Individual	\$1,627.01	Family	\$3,986.15
2025	Individual	\$1,771.31	Family	\$4,339.68

The cost for this agreement will be an amount not-to-exceed of \$7,000,000 per year, for a total aggregate amount not-to-exceed of \$14,000,000. It should be noted that the ultimate cost will be a function of the enrollment experienced by the HMO during each of the 2024 and 2025 benefit plan years.

It should additionally be noted by your Honorable Board that the agreement is exempt from the requirements of the Westchester County Procurement Policy pursuant to Section 3(a) viii thereof, as it constitutes “contracts for medical or health-related services and contracts with healthcare workers or agencies....”.

The subject agreement serves a public purpose in that it enables the County to ensure the provision of high quality health care for certain of its employees and retirees and their respective families, in accordance with the County’s health benefit plan.

I believe it is in the best interest of the County to enter into the above described agreement and accordingly I recommend that Your Honorable Board approve the annexed Resolution.

KH/MA/jpg
Attachment

APPROVED BOARD OF ACQUISITION & CONTRACT - 02/16/2025 - RAMOND SCULLY, SECRETARY

RESOLUTION

UPON A COMMUNICATON FROM COMMISSIONER OF FINANCE, BE IT HEREBY

RESOLVED, that the County of Westchester is hereby authorized to enter into an agreement with the Health Insurance Plan of Greater New York (the “HMO”) for the provision of health care maintenance organization services for eligible County employees for a two-year term commencing retroactive to January 1, 2024 and continuing through December 31, 2025, at the monthly premium rates as follows:

<u>Plan Year</u>		<u>Monthly Premium Rate</u>		
2024	Individual	\$1,627.01	Family	\$3,986.15
2025	Individual	\$1,771.31	Family	\$4,339.68

; and be further

RESOLVED, that the cost of the Agreement shall be in an amount not-to-exceed of \$7,000,000 per year, for a total aggregate amount not-to-exceed of \$14,000,000, noting that the ultimate cost will be a function of the enrollment experienced by the HMO during each of the 2024 and 2025 benefit plan years, be it further

RESOLVED, that the Agreement is subject to County appropriations; and be it further

RESOLVED, that the Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of the Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption (s), to conduct an analysis of the impact of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate the Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the HMO, the HMO shall have the right to terminate the Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his duly authorized designee is authorized and empowered to execute all documents and to take all action necessary to accomplish the purposes thereof.

Account to be

Charged/Credited

Year	Fund	Dept.	Major Program, Program & Phase Or Unit	Object/ Sub- Object	Trust Account	Dollars
2024	617	61	0010	1680	N/A	\$7,000,000.
2025	617	61	0010	1680	N/A	\$7,000,000.

Budget Funding Year(s) 2024-25 Start Date 1/1/24 End Date 12/31/25

(Must match resolution)

Funding Source Tax Dollars \$14,000,000

State Aid _____

\$14,000,000 Federal Aid _____

(Must match resolution) Other

APPROVED BOARD OF ACQUISITION & CONTRACT - 02/06/2025 - RAYMOND SCULKY, SECRETARY