



113398

DATE: April 2, 2026

TO: Honorable Board of Acquisition & Contract

FROM: Joseph K. Spano
Commissioner, Department of Correction

RE: Resolution authorizing the County of Westchester to:

- 1) Amend a resolution approved on November 14, 2024, which authorized the County to enter into an agreement with Leo Technologies, LLC, pursuant to which Leo Technologies, LLC agreed to license its VERUS software solution and provide supporting professional services to assist the Department of Correction with management of its inmate telecommunications system, for a term of fifteen (15) months commencing on January 1, 2025, for an amount not-to-exceed \$399,726.00 (the "Agreement"), in order to reflect the inclusion of two (2) one-year options, exercisable in the County's sole discretion, to extend the term of the Agreement for an additional one (1) year period; and
- 2) Amend the Agreement with Leo Technologies, LLC in order to exercise the County's first one-year option and thereby extend the term of the Agreement for an additional one (1) year period, commencing retroactively on April 1, 2026 and continuing through March 31, 2027, for an amount not-to-exceed \$406,429.00, payable pursuant to an approved budget.

By resolution approved on November 14, 2024 (the "November 14th Resolution") your Honorable Board authorized the County of Westchester (the "County"), acting by and through its Department of Correction (the "Department"), to enter into an agreement with Leo Technologies, LLC ("LeoTech"), pursuant to which LeoTech agreed to license its VERUS software solution to the County and provide supporting professional services to assist the Department with management of its inmate telecommunications system (the "Services"), for a term of fifteen (15) months commencing on January 1, 2025 and continuing through March 31, 2026 (the "Initial Term"), for a total amount not-to-exceed \$399,726.00, payable at a rate of \$0.05 cents per minute for a total of 8,565,525 minutes (the "Agreement"). The Agreement was subsequently executed.

While negotiating the terms of the Agreement, prior to your Honorable Board's approval of the November 14th Resolution, the Department determined that it would be advantageous for the Agreement to include two (2) one-year options, exercisable in the County's sole discretion, to extend the term thereof for an additional one (1) year period on the same terms and conditions as the Initial Term, except for the not-to-exceed amount which may change based on the Department's actual usage of the Services during the preceding year. The Department now wishes to exercise its

first one-year option in accordance with the terms of the Agreement, however, it has been recently discovered that, due to an administrative oversight, the option terms were not incorporated into the November 14th Resolution.

Accordingly, in order to correct this oversight, authority is now respectfully requested to: (i) amend the November 14th Resolution in order to reflect the inclusion of two (2) one-year options, exercisable in the County's sole discretion, to extend the term of the Agreement for an additional one (1) year period on the same terms and conditions as the Initial Term, except for the not-to-exceed amount which may change based on the Department's actual usage of the Services during the preceding year; and (ii) amend the Agreement with LeoTech in order to exercise the County's first one-year option and thereby: (a) extend the term of the Agreement for an addition one (1) year period, commencing retroactively on April 1, 2026 and continuing through March 31, 2027 (the "First Option Term"); and (b) increase the not-to-exceed amount authorized thereunder by an additional amount not-to-exceed \$406,429.00 to pay for Services rendered during the First Option Term, for a total aggregate amount under the Agreement not-to-exceed \$806,155.00.

Except as specifically amended hereby, all other terms and conditions set forth in the November 14th Resolution and Agreement shall remain in full force and effect.

The goals and objectives of this Agreement is to help the Department manage its inmate telecommunications services.

Accordingly, your favorable action on the annexed Resolution is most respectfully urged and recommended.

JKS/KG/sjc

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/16/2026 RAYMOND S. JKS (SECRETARY)

RESOLUTION

Upon a communication from the Commissioner of the Department of Correction, be it hereby

RESOLVED, that the resolution approved on November 14, 2024 (the “November 14th Resolution”), which authorized the County of Westchester (the “County”), acting by and through its Department of Correction (the “Department”), to enter into an agreement with Leo Technologies, LLC (“LeoTech”), pursuant to which LeoTech agreed to license its VERUS software solution and provide supporting professional services to assist the Department with management of its inmate telecommunications system (the “Services”), for a term of fifteen (15) months commencing on January 1, 2025 and continuing through March 31, 2026 (the “Initial Term”), for an amount not-to-exceed \$399,726.00, payable at a rate of \$0.05 cents per minute for a total of 8,565,525 minutes (the “Agreement”) is hereby amended in order to reflect the inclusion of two (2) one-year options, exercisable in the County’s sole discretion, to extend the term of the Agreement for an additional one (1) year period on the same terms and conditions as the Initial Term, except for the not-to-exceed amount, which may change based on the Department’s actual usage of the Services during the preceding year; and be it further

RESOLVED, that the County, acting by and through its Department, is hereby further authorized to amend the Agreement with LeoTech in order to exercise the County’s first one-year option and thereby: i) extend the term of the Agreement for an additional one (1) year period, commencing retroactively on April 1, 2026 and continuing through March 31, 2027 (the “First Option Term”); and ii) increase the not-to-exceed amount authorized thereunder by an additional amount not-to-exceed \$406,429.00 to pay for Services rendered during the First Option Term, for a total aggregate amount under the Agreement not-to-exceed \$806,155.00, payable pursuant to an approved budget; and be it further

RESOLVED, that except as specifically amended hereby, all other terms and conditions set forth in the November 14th Resolution and Agreement shall remain in full force and effect; and be it further

RESOLVED, that the County Executive or his duly authorized designee is hereby authorized to take such action and execute such documents as may be necessary and proper to effectuate the purposed hereof.

Account to be Charged / Credited:

Fund	Dept.	Major Program, Program & Phase, or Unit	Sub-unit	Object/ Sub Object	Trust Account	Dollars
101	35	2000		4380		\$406,429

Budget Funding Year(s): 2026 Start Date 4/1/2026 End Date 3/31/2027
 (must match resolution)
 Funding Source Tax Dollars \$406,429
 State Aid _____
\$406,429 Federal Aid _____

(must match resolution) Other _____

APPROVED BOARD OF ACQUISITION & CONTRACT - 04/16/2026 - RAYMOND SCULKY, SECRETARY