



Memorandum

Department of Parks, Recreation
& Conservation
and
Department of Finance

111155

DATE: May 14, 2025

TO: Board of Acquisition and Contract

FROM: Kathleen O'Connor
Commissioner of Parks, Recreation and Conservation

Karin Hablow
Commissioner of Finance

RE: **Resolution authorizing the County of Westchester (the "County") to enter into an agreement with GolfNow, LLC for a five year term, for the provision of point of sale software, tee time reservation system, integrated credit card terminals and credit card processing services payable pursuant to an approved fee schedule.**

On February 25, 2021, your Honorable Board approved a resolution authorizing the County of Westchester (the "County"), acting by and through the Departments of Finance and Parks, Recreation and Conservation, to enter into an agreement with GolfNow, LLC ("GolfNow") for the provision of golf reservations and credit card processing services at County parks and golf courses, commencing on or about February 25, 2021 for a term of five years, in an annual estimated amount of \$138,600 for a total estimated amount of \$693,000 for the five year term, and payable pursuant to an approved fee schedule, with either party having the option to terminate the agreement upon thirty (30) days' prior written notice (the "2021 Agreement"). The Agreement was subsequently executed.

On March 8, 2021, the County, acting by and through the Bureau of Purchase & Supplies, entered into Contract No. 5776BPS (the "BPS Contract") with GolfNow for the provision of a GolfNow Reservations II System for use at County parks and golf courses commencing on May 1, 2021 through February 28, 2026 with the license fee of \$50,000 per year waived, and patrons making payments directly through GolfNow, with the County having an option to terminate the BPS Contract upon thirty (30) days' prior written notice.

Subsequently, the Department of Parks, Recreation and Conservation (the "Department") negotiated terms with GolfNow that are more advantageous to the County. Therefore, authority is being requested to terminate both the aforementioned Agreement and BPS Contract and enter into a new agreement with Golf Now.

Transmitted herewith is a resolution which, if approved by your Honorable Board will authorize the County to enter into an agreement with GolfNow for the provision of point of sale software, tee time reservation system, integrated credit card terminals and credit card processing services ("Services") at County park and golf course locations (the "Agreement"). The Services will commence upon execution and continue for a five-year term, with an option to terminate upon thirty (30) days' prior written notice to the other party.

The Agreement will allow the County, in exchange for the use of point of sale software and a tee time reservation system provided by GolfNow, to designate for sale by GolfNow, four tee times per day at each of the six County golf courses, bookable for two to four players and allow singles to fill partially booked tee times. These times selected by the County will be slots which generally do not sell. GolfNow will be able to sell these times on its website at a discounted rate and GolfNow will share 20% of the sale price with the County. The County anticipates collecting an additional \$150,000 (\$25,000 per course) per year in revenue based on these trade times. In addition, the County will be entitled to 50% of the reservation fees collected for reservations made directly through GolfNow. The share of the reservation fee will generate additional revenue for the County in an amount estimated at \$13,000 per year. These additional revenue streams will help to offset the cost of credit card processing fees. For use of GolfNow's integrated credit card terminals and credit card processing the County agrees to pay the fees set forth in Schedule "A." These fees will total an estimated annual amount of \$330,000 for a total estimated amount of \$1,650,000 for the five-year term, payable pursuant to an approved fee schedule.

The reservation system that GolfNow provides is state of the art and, with the increased use of County golf courses in recent years, this system is necessary to maintain the increased reservation volume that has become the normal course of business. As EZSuite by GolfNow is currently the system in use at County park and golf course locations, that GolfNow is its only integrated credit card processor and is the only entity that can perform these Services, we recommend that this procurement be classified as a sole source procurement pursuant to Section "7" of the Westchester County Procurement Policy and Procedures.

Authority is hereby requested to authorize the County to enter into the Agreement with GolfNow which will include the following indemnification as substantially as set forth below:

"...the County shall indemnify, defend and hold harmless GolfNow, LLC and its parents, affiliates, officers, directors, employees, contractors, vendors, agents, and representative, (collectively, the "GOLFNOW Indemnified Parties"), from any and all claims, demands, actions, suits, investigations, proceedings, damages, losses and liabilities, including reasonable attorney's fees and expenses (collectively, "Losses") as incurred, arising from or related to any third-party claim (a) that any materials provided to GolfNow by the County, or utilized by the County in its use of the GolfNow Services infringe, misappropriate, or otherwise violate or conflict with applicable law or any third-party's intellectual property rights or rights

of privacy or publicity or (b) to the extent arising from or relating to (1) the breach of the County's obligations, representations, or warranties under this Agreement, including any third-party claim alleging any act, omission, or fact that constitutes a breach; (ii) any death, personal injury, bodily injury to persons, or damage to property caused by the County or occurring at County's Golf Course(s); (iii) any dispute between the County and a customer/golfer, including in connection with the customer/golfer's experience at the County's Golf Course(s), without regard for the basis of such claim; (iv) any negligence or willful misconduct of the County or county's employees, vendors, agents or other personnel, and (v) the County Date and/or County's Websites & Apps, to the extent such Losses are not a result of GolfNow's negligence."; and

"...the County shall indemnify, defend and hold harmless Acquirers and their directors, officers, employees, affiliates and agents from and against all proceedings, claims, demands, losses, liabilities, damages and resulting from or otherwise arising out of (i) the Acquirer services in this Sub-Merchant Agreement, (ii) County's or County's employees and agents acts or omissions in connection with the Acquirer Services provided pursuant to this Sub-Merchant Agreement, (iii) any infiltration, hack, breach, or violation of the processing system resulting from, arising out of or in any way related to County's ability to use the Acquirer Services provided herein including, but not limited to County's use of an Agent or any other third party processor or system or (iv) any issue between County and Provider. This indemnification shall survive the termination of the Sub-Merchant Agreement."

The goal of this Agreement is to provide point of sale software, tee time reservation system, integrated credit card terminals and credit card processing services at County golf courses and parks. The performance by GolfNow will be monitored by the Department of Parks, Recreation and Conservation and Finance staff utilizing regular reports.

Further, authority is requested to terminate the 2021 Agreement and the BPS Contract by providing GolfNow with thirty (30) day advance written termination notice.

Accordingly, we recommend adoption of the annexed Resolution.

KH/KO/KR/LC
Attachments

RESOLUTION

Upon a communication from the Commissioner of Parks, Recreation and Conservation and the Commissioner of Finance be it hereby:

RESOLVED, that the County of Westchester (the “County”) is hereby authorized to enter into an agreement (the “Agreement”) with GolfNow, LLC (“GolfNow”) for the provision of point of sale software, tee time reservation system, integrated credit card terminals and credit card processing services at County park and golf course locations (the “Agreement”); and be it further

RESOLVED, that the services will commence upon execution and continuing for a five-year term, with both parties having an option to terminate upon thirty (30) day’s prior written notice to the other party; and be it further

RESOLVED, that the Agreement will allow the County, in exchange for the use of point of sale software and a tee time reservation system provided by GolfNow, to designate for sale by GolfNow, four tee times per day at each of the six County golf courses and GolfNow will be able to sell these times on its website at a discounted rate and GolfNow will share 20% of the sale price with the County and the County anticipates collecting an additional \$150,000 (\$25,000 per course) per year in revenue based on these trade times; and be it further

RESOLVED, that the County will be entitled to 50% of the reservation fees collected for reservations made directly through GolfNow and the share of the reservation fee will generate additional revenue for the County in an amount estimated at \$13,000 per year; and be it further

RESOLVED, that for use of GolfNow’s integrated credit card terminals and credit card processing, the County will agree to pay the fees set forth in Schedule “A” and these fees will total to an estimated annual amount of \$330,000 for a total estimated amount of \$1,650,000 for the five-year term; and be it further

RESOLVED, that the Agreement shall provide an indemnification as substantially set forth below:

“...the County shall indemnify, defend and hold harmless GolfNow, LLC and its parents, affiliates, officers, directors, employees, contractors, vendors, agents, and representative, (collectively, the “GolfNow Indemnified Parties”), from any and all claims, demands, actions, suits, investigations, proceedings, damages, losses and liabilities, including

reasonable attorney's fees and expenses (collectively, "Losses") as incurred, arising from or related to any third-party claim (a) that any materials provided to GolfNow by the County, or utilized by the County in its use of the GolfNow Services infringe, misappropriate, or otherwise violate or conflict with applicable law or any third-party's intellectual property rights or rights of privacy or publicity or (b) to the extent arising from or relating to (1) the breach of the County's obligations, representations, or warranties under this Agreement, including any third-party claim alleging any act, omission, or fact that constitutes a breach; (ii) any death, personal injury, bodily injury to persons, or damage to property caused by the County or occurring at County's Golf Course(s); (iii) any dispute between the County and a customer/golfer, including in connection with the customer/golfer's experience at the County's Golf Course(s), without regard for the basis of such claim; (iv) any negligence or willful misconduct of the County or county's employees, vendors, agents or other personnel, and (v) the County Date and/or County's Websites & Apps, to the extent such Losses are not a result of GolfNow's negligence."; and

"...the County shall indemnify, defend and hold harmless Acquirers and their directors, officers, employees, affiliates and agents from and against all proceedings, claims, demands, losses, liabilities, damages and resulting from or otherwise arising out of (i) the Acquirer services in this Sub-Merchant Agreement, (ii) County's or County's employees and agents acts or omissions in connection with the Acquirer Services provided pursuant to this Sub-Merchant Agreement, (iii) any infiltration, hack, breach, or violation of the processing system resulting from, arising out of or in any way related to County's ability to use the Acquirer Services provided herein including, but not limited to County's use of an Agent or any other third party processor or system or (iv) any issue between County and Provider. This indemnification shall survive the termination of the Sub-Merchant Agreement."

; and be it further

RESOLVED, that pursuant to Section "7" of the Westchester County Procurement Policy and Procedures, this procurement is deemed a sole source procurement; and be it further

RESOLVED, that the County is authorized to terminate the Agreement authorized by this Board on February 25, 2021 between the County and GolfNow and Contract No. 5776BPS dated March 8, 2021 by thirty (30) day advance written notice to GolfNow; and be it further

RESOLVED, that the Agreement is subject to County appropriations; and be it further

RESOLVED, that the Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of this Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate this Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate this Agreement upon reasonable prior written notice; and be it further

RESOLVED, that the County Executive or his authorized designee is authorized to execute all instruments and take all actions necessary to implement the purposes hereof.

APPROVED BOARD OF ACQUISITION & CONTRACT - 06/05/2025 - RAYMOND SCULKY, SECRETARY

Agreement # PRC-1474

Account to be
Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Revenue	Object	Dollars	
165	42	1100	9240		\$160,000.00*	2025
165	42	1100	9994		(\$300,000.00)*	2025
165	42	1100	9240		\$163,000.00*	2026
165	42	1100	9994		(\$330,000.00)*	2026
165	42	1100	9240		\$163,000.00*	2027
165	42	1100	9994		(\$330,000.00)*	2027
165	42	1100	9240		\$163,000.00*	2028
165	42	1100	9994		(\$330,000.00)*	2028
165	42	1100	9240		\$163,000.00*	2029
165	42	1100	9994		(\$330,000.00)*	2029
165	42	1100	9240		\$3,000.00*	2030
165	42	1100	9994		(\$30,000.00)*	2030

Budget Funding Year(s) 2025-2030 Start Date Upon execution

End Date five years

(must match resolution)

Funding Source Tax Dollars (\$835,000)

State Aid _____

(\$835,000) *

Federal Aid _____

*Estimated

(must match resolution) Other _____

SCHEDULE "A"
Fee Schedule

This Order Form, subject the terms and conditions of the below), is entered into between GolfNow, LLC ("GolfNow") and ("Client") (individually, a "Party" and collectively, the "Parties"), Agreement (as defined Westchester County NY effective as of the Effective Date set forth below, and shall govern GolfNow's provision of software, marketing, and/or technology services for Client's Golf Courses and/or Off-Course Facilities (each, a "Property" or collectively, "Properties") listed below.

GolfNow: 7580 Golf Channel Drive Orlando, FL 32819	Client (Legal Entity Name):	Westchester County NY
	Client's Mailing Address:	148 Martine Ave White Plains, NY 10601 USA
	Client's Golf Courses: Blue Mountain Reservation Croton Point Park Dunwoodie Golf Course Glen Island Beach Hudson Hills Golf Course Maple Moor Golf Course Mohansic Golf Course PRC Westchester Headquarters Saxon Woods Golf Course Saxon Woods Pool Sprain Lake Golf Course Sprain Ridge Park Tibbetts Brook Park Ward Pound Ridge Reservation Westchester County Center Wilson's Woods Park	

Prepared By:	Greg Gauvin	Client's Contact Name:	Kathleen O'Connor
Phone:	(934) 231-0006	Client's Contact Phone:	(914) 231-4515
Email:	greg.gauvin@nbcuni.com	Client's Email:	koc2@westchestercountyny.gov

TERM AND RENEWALS: The Initial Term of this Agreement shall be effective as of the last date of the last signature written below (the "Effective Date") and shall expire Five (5) Years thereafter and shall be non-cancellable, except as provided herein.

PRODUCT(S) & SERVICE(S)

Property	Product
Blue Mountain Reservation	Golf365 Premier Point of Sale
Blue Mountain Reservation	Payments Golf365 Premier Point of Sale
Croton Point Park	Golf365 Premier Point of Sale
Croton Point Park	Payments Golf365 Premier Point of Sale
Dunwoodie Golf Course	Golf365 GolfNow
Dunwoodie Golf Course	Golf365 Premier Full System

Dunwoodie Golf Course	Connect - Standard
Dunwoodie Golf Course	Call Center EZ24Pro
Dunwoodie Golf Course	PMP
Dunwoodie Golf Course	Payments Golf365 Premier Point of Sale
Dunwoodie Golf Course	Athena Omega
Glen Island Beach	Golf365 Premier Point of Sale
Glen Island Beach	Payments Golf365 Premier Point of Sale
Hudson Hills Golf Course	Golf365 GolfNow
Hudson Hills Golf Course	Golf365 Premier Full System
Hudson Hills Golf Course	Connect - Standard
Hudson Hills Golf Course	Call Center EZ24Pro
Hudson Hills Golf Course	PMP
Hudson Hills Golf Course	Athena Omega
Hudson Hills Golf Course	Payments Golf365 Premier Point of Sale
Maple Moor Golf Course	Golf365 GolfNow
Maple Moor Golf Course	Golf365 Premier Full System
Maple Moor Golf Course	Connect - Standard
Maple Moor Golf Course	Call Center EZ24Pro
Maple Moor Golf Course	PMP
Maple Moor Golf Course	Booking Engine GolfNow
Maple Moor Golf Course	Payments Golf365 Premier Point of Sale
Maple Moor Golf Course	Athena Omega
Mohansic Golf Course	Golf365 GolfNow

Mohansic Golf Course	Golf365 Premier Full System
Mohansic Golf Course	Connect - Standard
Mohansic Golf Course	Call Center EZ24Pro
Mohansic Golf Course	PMP
Mohansic Golf Course	Athena Omega
Mohansic Golf Course	Payments Golf365 Premier Point of Sale
PRC Westchester Headquarters	Golf365 Premier Point of Sale
PRC Westchester Headquarters	Payments Golf365 Premier Point of Sale
Saxon Woods Golf Course	Golf365 GolfNow
Saxon Woods Golf Course	Golf365 Premier Full System
Saxon Woods Golf Course	Connect - Standard
Saxon Woods Golf Course	Call Center EZ24Pro
Saxon Woods Golf Course	PMP
Saxon Woods Golf Course	Payments Golf365 Premier Point of Sale
Saxon Woods Golf Course	Athena Omega
Saxon Woods Pool	Golf365 Premier Point of Sale
Saxon Woods Pool	Payments Golf365 Premier Point of Sale
Sprain Lake Golf Course	Golf365 GolfNow
Sprain Lake Golf Course	Golf365 Premier Full System
Sprain Lake Golf Course	Connect - Standard
Sprain Lake Golf Course	Call Center EZ24Pro
Sprain Lake Golf Course	PMP
Sprain Lake Golf Course	Booking Engine GolfNow
Sprain Lake Golf Course	Athena Omega

Sprain Lake Golf Course	Payments Golf365 Premier Point of Sale
Sprain Ridge Park	Golf365 Premier Point of Sale
Sprain Ridge Park	Payments Golf365 Premier Point of Sale
Tibbetts Brook Park	Golf365 Premier Point of Sale
Tibbetts Brook Park	Payments Golf365 Premier Point of Sale
Ward Pound Ridge Reservation	Golf365 Premier Point of Sale
Ward Pound Ridge Reservation	Payments Golf365 Premier Point of Sale
Westchester County Center	Golf365 Premier Point of Sale
Westchester County Center	Payments Golf365 Premier Point of Sale
Wilson's Woods Park	Golf365 Premier Point of Sale
Wilson's Woods Park	Payments Golf365 Premier Point of Sale

HARDWARE

Property	Hardware Package	Quantity
Dunwoodie Golf Course	HWP-1191: Premier - Payments Wired Lane 3600 Package	44

See Exhibit A for Items included in each Hardware Package

TOTAL PAYMENT(S)
Trade Payment Terms

Payment Number: PD2-2806/CAP-83127 Dunwoodie Golf Course Trade Provided: All Days Trade Load Time: 11:11 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%
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Trade Payment Terms

Payment Number: PD2-2326/CAP-83133 Dunwoodie Golf Course Trade Provided: All Days Trade Load Time: 11:51 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%
Payment Number: PD2-2628/CAP-83140 Dunwoodie Golf Course Trade Provided: All Days Trade Load Time: 1:51 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-67539/CAP-83106 Dunwoodie Golf Course Trade Provided: All Days Trade Load Time: 2:33 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-2628/CAP-83138 Dunwoodie Golf Course Trade Provided: All Days Trade Load Time: 12:18 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-67539/CAP-83108 Dunwoodie Golf Course Trade Provided: All Days Trade Load Time: 12:45 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%

Trade Payment Terms

Payment Number: PD2-2809/CAP-83128 Hudson Hills Golf Course Trade Provided: All Days Trade Load Time: 11:11 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%
Payment Number: PD2-2324/CAP-83122 Hudson Hills Golf Course Trade Provided: All Days Trade Load Time: 11:51 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%
Payment Number: PD2-2626/CAP-83142 Hudson Hills Golf Course Trade Provided: All Days Trade Load Time: 1:51 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-67541/CAP-83111 Hudson Hills Golf Course Trade Provided: All Days Trade Load Time: 2:33 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-2626/CAP-83141 Hudson Hills Golf Course Trade Provided: All Days Trade Load Time: 12:18 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%

Trade Payment Terms

Payment Number: PD2-67541/CAP-83112 Hudson Hills Golf Course Trade Provided: All Days Trade Load Time: 12:45 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-2332/CAP-83134 Maple Moor Golf Course Trade Provided: All Days Trade Load Time: 11:51 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%
Payment Number: PD2-2627/CAP-83129 Maple Moor Golf Course Trade Provided: All Days Trade Load Time: 1:51 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-67540/CAP-83109 Maple Moor Golf Course Trade Provided: All Days Trade Load Time: 2:33 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-2812/CAP-83131 Maple Moor Golf Course Trade Provided: All Days Trade Load Time: 2:54 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%

Trade Payment Terms

Payment Number: PD2-2627/CAP-83130 Maple Moor Golf Course Trade Provided: All Days Trade Load Time: 12:18 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-2812/CAP-83132 Maple Moor Golf Course Trade Provided: All Days Trade Load Time: 12:36 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-67540/CAP-83110 Maple Moor Golf Course Trade Provided: All Days Trade Load Time: 12:45 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-2813/CAP-83126 Mohansic Golf Course Trade Provided: All Days Trade Load Time: 11:11 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%
Payment Number: PD2-2331/CAP-83120 Mohansic Golf Course Trade Provided: All Days Trade Load Time: 11:51 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%

Trade Payment Terms

Payment Number: PD2-2630/CAP-83144 Mohansic Golf Course Trade Provided: All Days Trade Load Time: 1:51 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-67542/CAP-83113 Mohansic Golf Course Trade Provided: All Days Trade Load Time: 2:33 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-2630/CAP-81387 Mohansic Golf Course Trade Provided: All Days Trade Load Time: 12:18 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-67542/CAP-83114 Mohansic Golf Course Trade Provided: All Days Trade Load Time: 12:45 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20% Trade Time will have a Bookable Window beginning at 12:44 PM
Payment Number: PD2-2328/CAP-83123 Saxon Woods Golf Course Trade Provided: All Days Trade Load Time: 11:51 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%

Trade Payment Terms

Payment Number: PD2-2629/CAP-83137 Saxon Woods Golf Course Trade Provided: All Days Trade Load Time: 1:51 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-67543/CAP-83115 Saxon Woods Golf Course Trade Provided: All Days Trade Load Time: 2:33 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-2810/CAP-83124 Saxon Woods Golf Course Trade Provided: All Days Trade Load Time: 2:54 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-2629/CAP-83155 Saxon Woods Golf Course Trade Provided: All Days Trade Load Time: 12:18 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-2810/CAP-83125 Saxon Woods Golf Course Trade Provided: All Days Trade Load Time: 12:36 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%

Trade Payment Terms

Payment Number: PD2-67543/CAP-83116 Saxon Woods Golf Course Trade Provided: All Days Trade Load Time: 12:45 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-2323/CAP-83121 Sprain Lake Golf Course Trade Provided: All Days Trade Load Time: 11:51 AM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Client Share of Trade Time sale price is 20%
Payment Number: PD2-2625/CAP-83145 Sprain Lake Golf Course Trade Provided: All Days Trade Load Time: 1:51 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-67544/CAP-83117 Sprain Lake Golf Course Trade Provided: All Days Trade Load Time: 2:33 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%
Payment Number: PD2-2803/CAP-83135 Sprain Lake Golf Course Trade Provided: All Days Trade Load Time: 2:54 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 9-March until 1-September Client Share of Trade Time sale price is 20%

Trade Payment Terms

Payment Number: PD2-2625/CAP-83146 Sprain Lake Golf Course Trade Provided: All Days Trade Load Time: 12:18 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-2803/CAP-83136 Sprain Lake Golf Course Trade Provided: All Days Trade Load Time: 12:36 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%
Payment Number: PD2-67544/CAP-83175 Sprain Lake Golf Course Trade Provided: All Days Trade Load Time: 12:45 PM 18 Holes Cart Included Bookable for 2 to 4 Players and allow singles to fill partially booked tee times	Days In Advance to Load: 5 Trade Time will be posted each year from 2-September until 8-March Client Share of Trade Time sale price is 20%

Trade Floor & Utilization Guarantee

Property	Days of Week	Floor	Utilization Guarantee
Saxon Woods Golf Course	All Days	\$33 USD	1%
Mohansic Golf Course	All Days	\$33 USD	1%
Dunwoodie Golf Course	All Days	\$33 USD	1%
Hudson Hills Golf Course	All Days	\$33 USD	1%
Sprain Lake Golf Course	All Days	\$33 USD	1%
Maple Moor Golf Course	All Days	\$33 USD	1%

Transaction Fee Terms

Property	Days of Week	Transaction Fee Details
Saxon Woods Golf Course	All Days	\$2.49 USD per round sold and Client Share of Transaction Fee is 50% Transaction Fee applies to rounds booked via: Booking Engine

Transaction Fee Terms

Property	Days of Week	Transaction Fee Details
Hudson Hills Golf Course	All Days	<p>\$2.49 USD per round sold and Client Share of Transaction Fee is 50%</p> <p>Transaction Fee applies to rounds booked via: Booking Engine</p>
Mohansic Golf Course	All Days	<p>\$2.49 USD per round sold and Client Share of Transaction Fee is 50%</p> <p>Transaction Fee applies to rounds booked via: Booking Engine</p>
Sprain Lake Golf Course	All Days	<p>\$2.49 USD per round sold and Client Share of Transaction Fee is 50%</p> <p>Transaction Fee applies to rounds booked via: Booking Engine</p>
Dunwoodie Golf Course	All Days	<p>\$2.49 USD per round sold and Client Share of Transaction Fee is 50%</p> <p>Transaction Fee applies to rounds booked via: Booking Engine</p>
Maple Moor Golf Course	All Days	<p>\$2.49 USD per round sold and Client Share of Transaction Fee is 50%</p> <p>Transaction Fee applies to rounds booked via: Booking Engine</p>

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Merchant Processing Fees for GolfNow Payments

Property	Card Present Rate	Card Not Present Rate	ACH Rate	Chargeback Fee	Period
Hudson Hills Golf Course R-49161	2.5% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	Until 2025-12-31
PRC Westchester Headquarters R-40706	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Saxon Woods Golf Course R-40698	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Dunwoodie Golf Course R-40703	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Sprain Ridge Park R-40709	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Westchester County Center R-40712	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Tibbetts Brook Park R-40715	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Ward Pound Ridge Reservation R-40718	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Wilson's Woods Park R-40720	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Croton Point Park R-40722	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Blue Mountain Reservation R-40738	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Maple Moor Golf Course R-40741	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Sprain Lake Golf Course R-40744	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Glen Island Beach R-40747	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31
Saxon Woods Pool R-40750	2.5% + \$0.00 per transaction	2.9% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-01-01 Until 2025-12-31

Mohansic Golf Course R-49150	2.5% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2025-03-01 Until 2025-12-31
Sprain Ridge Park R-49215	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Maple Moor Golf Course R-49241	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Westchester County Center R-49217	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Tibbetts Brook Park R-49223	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Sprain Lake Golf Course R-49243	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Ward Pound Ridge Reservation R-49227	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Wilson's Woods Park R-49231	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Saxon Woods Pool R-49255	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Croton Point Park R-49237	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Glen Island Beach R-49245	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Blue Mountain Reservation R-49239	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Hudson Hills Golf Course R-49162	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Saxon Woods Golf Course R-49205	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31
Dunwoodie Golf Course R-49211	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01-01 Until 2026-12-31

Mohansic Golf Course R-49146	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01- 01 Until 2026- 12-31
PRC Westchteter Headquarters R-49213	2.6% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2026-01- 01 Until 2026- 12-31
Croton Point Park R-49238	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Saxon Woods Golf Course R-49206	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Maple Moor Golf Course R-49242	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Glen Island Beach R-49246	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Westchester County Center R-49218	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Saxon Woods Pool R-49256	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Sprain Ridge Park R-49216	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Tibbetts Brook Park R-49224	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Mohansic Golf Course R-49147	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01 Until 2030- 03-15
Dunwoodie Golf Course R-49207	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Ward Pound Ridge Reservation R-49228	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Sprain Lake Golf Course R-49244	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Hudson Hills Golf Course R-49163	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Wilson's Woods Park R-49232	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01
Blue Mountain Reservation R-49240	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representment	From 2027-01- 01

PRC Westchtester Headquarters R-49214	2.79% + \$0.00 per transaction	2.95% + \$0.30 per transaction	\$1.00 per transaction	\$10.00 per representation	From 2027-01- 01
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Specific Terms

For avoidance of doubt, Merchant Processing Fees shall not exceed the Card Present Rate 2.79% + \$0.00 per transaction and Card Not Present Rate of 2.95% + \$0.30 per transaction for the Initial Term of this Agreement.
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GOLFNOW BOOKING ENGINE	ACKNOWLEDGED
Client shall be required to use a booking engine powered by GolfNow.	Yes
ONLINE MARKETING	ACKNOWLEDGED
Does Client agree to grant GolfNow permission to purchase keywords in search engine marketing that include Client's name, or any other trade name, trademark or other intellectual property belonging to Client?	No
MILITARY TEE TIMES	ACKNOWLEDGED
Does Client agree to grant GolfNow permission to add Client inventory to MilitaryTeeTimes.com at a fifteen percent (15%) discount relative to all inventory released and posted on golfnow.com?	No

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AGREED TO AND ACCEPTED

This Order Form is subject to the following terms and conditions ("Terms and Conditions"):

- GolfNow for Business Standard Terms and Conditions and any applicable Additional Terms located here: <https://golf.nbcsportsnext.com/about/terms-and-conditions/>

This Order Form, the Terms and Conditions above (which are subject to change by GolfNow from time to time), and any attached addenda (collectively, the Agreement) shall constitute a legally binding agreement between Client and GolfNow, and Client accepts and agrees to the terms of the Agreement by signing below.

Initial Here to confirm you have read the Terms and Conditions

Client Signature: _____ *Printed Name:* _____ *Date:* _____

GolfNow Signature: _____ *Printed Name:* _____ *Date:* _____

If you are a Tax Exempt organization, please check box and click button below to upload a current copy of your tax exemption certification.

Tax Exempt ☐

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EXHIBIT A

Hardware Items included in each Hardware Package

Product	Included in Hardware Package	Mfg Model Number
Lane 3600 Pin Pad	HWP-1191	139135
Lane 3600/7000 Ethernet Cable	HWP-1191	123619
Lane 3600/7000 PWR	HWP-1191	129959

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