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Date: September 8, 2025

To: Honorable Members of the Board of Acquisition and Contract

From: Marguerite Beirne, Chief Information Officer
Department of Information Technology

Re: Resolution to exempt from the Westchester County Procurement Policy and Procedures, pursuant to Sec. 3(a)xxi thereof, the procurement of an amendment to an agreement with Motorola Solutions, Inc., dated December 27, 2018, for the replacement, expansion and evolution of the County's public safety Voice Radio Communications Systems (IT-1559), as amended, to add the final programming of agency-purchased fire and EMS radios at the rate of \$319.76 per radio.

Authority is hereby requested from your Honorable Board to exempt from the Westchester County Procurement Policy and Procedures (the "Policy"), pursuant to Sec. 3(a)xxi thereof, procurement of an amendment to its agreement with Motorola Solutions, Inc. ("Motorola"), dated December 27, 2018, for the replacement, expansion and evolution of the County's public safety Voice Radio Communications Systems (IT-1559), as amended, (the "Agreement") to add to the Work for Stages 1 and 2 the final programming of agency-purchased local fire and EMS radios at the rate of \$319.76 per radio.

Ordinarily, under Section 6 of the Policy, the County is required to solicit proposals through the issuance of a request for proposals. However, (i) as required by the Agreement, Motorola is in the process of carrying out final programming of more than three thousand County-purchased radios with nearly half of these radios being co-located with local fire and EMS agency-purchased radios at numerous firehouses and EMS stations throughout Westchester; (ii) all fire and EMS radios on the County trunked radio system require programming using the same set of configuration templates regardless of whether the radios were purchased by the County or by the local fire and EMS agencies; (iii) the required configuration templates are specific to the County trunked radio system which was designed, implemented, and is being supported by Motorola under the Agreement; (iv) the required configuration templates are specific to the Motorola-manufactured fire and EMS radios; and (v) Motorola created the required radio configuration templates under the Agreement in order for the fire and EMS agency radios to operate on the County trunked system according to County-specifications.

Motorola is thus intimately familiar with the important components involved in the work. Such familiarity is key to being able to carry out this work efficiently and

successfully. Even if it were possible to find another contractor suitable for carrying out final programming of the local fire and EMS agency-purchased radios, significant County personnel resources would first be required in order to bring the contractor up to the necessary level of familiarity with the important components involved, and then to support and closely supervise the contractor's work in order for it to be accomplished successfully. Use of County resources for these otherwise unnecessary tasks would come at a cost to the County in time and money. The County would also be paying the added cost of having the contractor make trips to the same numerous firehouses and EMS stations to which Motorola will be making trips in order to program the County-purchased fire and EMS radios.

Pursuant to Section 3(a)xxi thereof, the Policy is not applicable to any procurement for which this Board determines, by resolution passed prior to commencing such procurement, that compliance with the Policy would not be in the best interest of the County. For the reasons set forth above, it is proposed that the best interests of the County would be served by exempting the procurement of this amendment to the Agreement from the Policy.

Accordingly, a Resolution to exempt the procurement of an amendment to the Agreement to add to the Work for Stages 1 and 2 the final programming of local fire and EMS agency-purchased radios at the rate of \$319.76 per radio is hereby submitted for your Honorable Board's consideration.

MB/ran
Attachment

RESOLUTION

Based upon a communication from the Chief Information Officer of the Department of Information and Technology, be it hereby

RESOLVED, that pursuant to Section 3(a)xxi of the Westchester County Procurement Policy and Procedures, it is hereby determined that application of the procedural requirements contained therein, including the necessity of soliciting proposals through the issuance of a request for proposals, is neither cost effective nor expedient, and accordingly, not in the best interest of the County of Westchester in connection with the procurement of an amendment to agreement IT-1559 with Motorola Solutions, Inc. for the provision of final programming of local fire and EMS agency-purchased radios at the rate of \$319.76 per radio.

APPROVED BOARD OF ACQUISITION & CONTRACT - 09/18/2025 - RAYMOND SCULLY, SECRETARY