

ID 113075

February 17, 2026

TO: Board of Acquisition and Contract

FROM: Kathleen M. O'Connor, Commissioner  
Parks, Recreation and Conservation

RE: Authority for the County of Westchester to enter into an Agreement with Edvin Ortega Productions LLC, to provide an entertainment package at Playland, for a total amount not-to-exceed \$759,052.00, comprised of \$708,052.00 for the entertainment package, plus an additional amount of \$51,000.00 to cover additional services, payable in accordance with agreed upon rate schedule, for a term commencing May 1, 2026 and expiring September 30, 2028, with the County having the option, in its sole discretion, to extend the term of the agreement for one (1) additional (3) year period.

Authority of your Honorable Board is requested for the County of Westchester ("County"), acting by and through its Department of Parks Recreation and Conservation ("Department"), to enter into an agreement (the "Agreement") with Edvin Ortega Productions, LLC ("Edvin Ortega"), pursuant to which Edvin Ortega will provide an entertainment package at Playland consisting of kiddilyland shows, DJ strolling entertainment, performers for costumed characters or other additional entertainment as requested by the Department in its sole discretion (the "Entertainment Package"), for a total amount not-to-exceed \$759,052.00, comprised of \$708,052.00 for the Entertainment Package and \$51,000.00 for miscellaneous additional services. The Agreement will be for a term commencing May 1, 2026 and expiring September 30, 2028 (the "Initial Term"), with the County having the option, in its sole discretion, to extend the term of the Agreement for one (1) additional (3) year period thereafter (the "Option Term") on the same terms as the Initial Term, except for the different cost terms for the Option Term. The following are the respective not-to-exceed amounts for each period of the Initial Term and the Option Term, each of which will be payable in four installments per year, pursuant to an approved budget:

Term	Entertainment Package	Miscellaneous Additional Services	Not-To-Exceed Amount
Initial Term, Year 1 (2026)	\$224,600.00	\$15,000.00	\$239,600.00
Initial Term, Year 2 (2027)	\$235,830.00	\$17,000.00	\$252,830.00
Initial Term, Year 3 (2028)	\$247,622.00	\$19,000.00	\$266,622.00
Option Term, Year 1 (2029)	\$260,003.00	\$21,000.00	\$281,003.00
Option Term, Year 2 (2030)	\$273,003.00	\$23,000.00	\$296,003.00
Option Term, Year 3 (2031)	\$286,653.00	\$25,000.00	\$311,653.00

On January 12, 2026, the County, acting by and through its Department, issued a Request for Proposals (“RFP”) to solicit proposals from qualified vendors to provide the aforementioned services. In response to the RFP, the Department received two (2) proposals. The Department had several individuals review the proposals and evaluated them based upon the evaluation criteria specified in the RFP. After carefully reviewing and considering each proposal, the Department determined that the proposal from Edvin Ortega satisfied all of the evaluation criteria outlined in the RFP. Further, the Department analyzed the proposed cost for the services and found that it is reasonable. Based on the Department’s review of the proposal from Edvin Ortega, the Department is satisfied that Edvin Ortega is a reasonable vendor for these services.

The goal of the Agreement is to allow the County to provide entertainment for patrons at Playland. The County strongly believes that this Entertainment Package will play a role in drawing additional patrons to Playland. The Agreement promotes fiscal responsibility as the additional revenue generated will far exceed the cost of the Agreement.

The objective of the Agreement will be monitored through site inspections and the review of financial reports.

A resolution is attached for your favorable consideration.

APPROVED BOARD OF ACQUISITION & CONTRACT - 03/05/2026 RAYMOND SSULKY, SECRETARY

**RESOLUTION**

Upon a communication from the Commissioner of the Department of Parks, Recreation and Conservation, be it hereby

**RESOLVED**, that the County of Westchester (the “County”), acting by and through its Department of Parks, Recreation & Conservation (the “Department”) is hereby authorized to enter into an agreement (the “Agreement”) with Edvin Ortega Productions LLC (“Edvin Ortega”), pursuant to which Edvin Ortega shall provide an entertainment package at Playland, consisting of kiddilyland shows, DJ, strolling entertainment, performers for costumed characters or other additional entertainment as requested by the Department in its sole discretion (the “Entertainment Package”), for a total amount not-to-exceed \$759,052.00, comprised of \$708,052.00 for the Engagement Package and \$51,000.00 for miscellaneous additional services; and be it further

**RESOLVED**, that the Agreement will be for a term commencing May 1, 2026 and expiring September 30, 2028 (the “Initial Term”), with the County having the option, in its sole discretion, to extend the term of the Agreement for one (1) additional (3) year period thereafter (the “Option Term”) on the same terms as the Initial Term, except for the different cost terms for the Option Term, with the following respective not-to-exceed amounts for each period of the Initial Term and the Option Term, each of which will be payable in four installments per year, pursuant to an approved budget:

<b>Term</b>	<b>Entertainment Package</b>	<b>Miscellaneous Additional Services</b>	<b>Not-To-Exceed Amount</b>
Initial Term, Year 1 (2026)	\$224,600.00	\$15,000.00	\$239,600.00
Initial Term, Year 2 (2027)	\$235,830.00	\$17,000.00	\$252,830.00
Initial Term, Year 3 (2028)	\$247,622.00	\$19,000.00	\$266,622.00
Option Term, Year 1 (2029)	\$260,003.00	\$21,000.00	\$281,003.00
Option Term, Year 2 (2030)	\$273,003.00	\$23,000.00	\$296,003.00
Option Term, Year 3 (2031)	\$286,653.00	\$25,000.00	\$311,653.00

; and be it further

**RESOLVED**, that the Agreement is subject to County appropriations; and be it further

**RESOLVED**, that the Agreement is also subject to further financial analysis of the impact of any New York State Budget (the “State Budget”) proposed and adopted during the term of the Agreement. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of the State Budget or any amendments thereto, and for a reasonable period of time after such release(s) adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate the Agreement or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to the Contractor, then the Contractor shall have the right to terminate the Agreement upon reasonable prior written notice; and be it further

**RESOLVED**, that the County Executive or his authorized designee is hereby empowered to execute any and all instruments necessary to effectuate the purposes thereof.

Original Agreement \$759,052.00  
 First Amendment \$  
**This Amendment** \$ \_\_\_\_\_  
 TOTAL \$759,052.00

Agreement #PRC-1503

Account to be Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
165	42	5520	4620		\$239,600.00
165	42	5520	4620		\$252,830.00
165	42	5520	4620		\$266,622.00

Budget Funding Year(s) 2026-2028 Start Date 05/01/2026 End Date 09/30/2028

Funding Source Tax Dollars \$759,052.00

State Aid \_\_\_\_\_

**\$ 759,052.00** Federal Aid \_\_\_\_\_

(must match resolution)

Other \_\_\_\_\_

APPROVED BOARD OF ACQUISITION & CONTRACT - 03/05/2026 - RAYMOND SCULKY, SECRETARY