

**OnBase #110124**

DATE: December 6, 2024

TO: Board of Acquisition and Contract

FROM: Marguerite Beirne, Chief Information Officer  
Department of Information Technology

RE: RESOLUTION TO AUTHORIZE THE COUNTY OF WESTCHESTER TO ENTER INTO AN AGREEMENT (IT-1804) WITH MOTOROLA, SOLUTIONS, INC. WHEREBY MOTOROLA WILL PROVIDE MAINTENANCE SERVICES FOR THE COUNTY'S MICROWAVE SYSTEM COMMENCING ON JANUARY 1, 2025 AND CONTINUING THROUGH DECEMBER 7, 2025 FOR A TOTAL NOT TO EXCEED CONTRACT AMOUNT OF \$133,048.88 SUBJECT TO APPROPRIATION.

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Attached herewith is a resolution, which, if approved, would authorize the County of Westchester ("the County") to enter into an agreement (IT-1804) with Motorola Solutions, Inc. ("Motorola") whereby Motorola will provide maintenance services for the County's microwave links (the "Microwave System"), which supports the County's trunked and conventional radio systems (collectively, referred to as the "Radio Systems").

The County utilizes Lightpath fiber optic lines for primary connectivity between the County's Radio System sites. The Microwave System supports the Radio Systems by providing a backup to these fiber optic lines which rely on utility poles that are vulnerable to damage caused by storms and motor vehicle accidents.

The Radio Systems facilitate effective communication among emergency responders throughout the County, including the Department of Emergency Services, local fire departments and local emergency medical services. The County Department of Public Works and Transportation utilizes the Radio Systems as a means to communicate with its surface bus fleet. The Radio Systems facilitate communications for the Department of Public Safety and, also, provide interoperability with municipal police departments within the County for mutual aid purposes.

Pursuant to the proposed agreement, Motorola will provide microwave maintenance service commencing on January 1, 2025 and continuing through December 7, 2025, for a total not to exceed contract amount of \$133,048.88, comprised of an all-inclusive monthly rate of \$11,833.08 for the months of January through November 2025, and \$2,885.00 for the period December 1<sup>st</sup> through and including December 7<sup>th</sup>, 2025, payable quarterly in equal installments (except for the fourth, final quarter), subject to appropriation. The County, also, shall have the right to terminate on thirty (30) days written notice.

Motorola, as the original equipment manufacturer responsible for the design and implementation of the County's complex radio and microwave systems, is the most efficient and knowledgeable source of maintenance services for these systems. The approval of the proposed agreement is key to the County's continued ability to reliably operate these critical systems.

The objective of the requested maintenance services is to provide a back up to the fiber optic lines utilized by the County Radio Systems and ensure that the Radio Systems provide reliable service for emergency responders and the Westchester County Bee-Line bus system twenty-four hours a day, seven days a week. The Radio Systems are critical infrastructure and are relied upon by the County's emergency response and public transportation systems. It is in the County's best interest to see that this infrastructure has proper backup connectivity in case the Lightpath system goes down. The Department of Information and Technology ("DoIT") will track day-to-day performance to ensure Motorola meets or exceeds the contractual service level in the Agreement. DoIT, also, will oversee work performed under the Agreement.

In addition, Motorola seeks approval to use the following subcontractors to provide maintenance services under the Agreement:

Electronic Service Solutions, Inc.  
250 Clearbrook Road  
Elmsford, NY 10523

and

Aviat U.S., Inc.  
860 N. McCarthy Blvd  
Milpitas, CA, 95035

By resolution previously approved by your Honorable Board, the procurement of the proposed agreement has been exempted from the operation of the Westchester County Procurement policy.

Accordingly, the attached resolution is submitted for your consideration.

MB/ran

APPROVED BOARD OF ACQUISITION & CONTRACT ADMINISTRATION 10/09/2025 - RAYMOND SCULKY, SECRETARY

**RESOLUTION**

UPON A COMMUNICATION FROM THE CHIEF INFORMATION OFFICER OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, BE IT HEREBY

**RESOLVED**, that the County of Westchester (“the County”) is authorized to enter into an agreement with Motorola Solutions, Inc. (“Motorola”), having a place of business located at 1301 East Algonquin Road, Schaumburg, Illinois 60196, whereby Motorola will provide maintenance services for the County’s microwave system for a period commencing on January 1<sup>st</sup>, 2025 and continuing through December 7<sup>th</sup>, 2025, for a total not to exceed amount of \$133,048.88, comprised of an all-inclusive flat monthly rate of \$11,833.08 for the months of January through November 2025, and \$2,885.00 for the period December 1<sup>st</sup> through and including 7<sup>th</sup>, 2025, payable quarterly in equal installments (except for the fourth, final quarter) subject to appropriation, and be it further

**RESOLVED**, that the County shall have the right to terminate the Agreement on thirty (30) days written notice; and be it further

**RESOLVED**, the following subcontractors are hereby approved to provide maintenance services under the Agreement:

Electronic Service Solutions, Inc.  
250 Clearbrook Road  
Elmsford, NY 10523

and

Aviat U.S., Inc.  
860 N. McCarthy Blvd  
Milpitas, CA 95035

and, be it further

**RESOLVED**, this Agreement is subject to County appropriations; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is hereby authorized to execute and deliver any and all documents and to take all action necessary and appropriate to effectuate the purposes hereof.

Account to be Charged/Credited

Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2025	101	16	2500	4070	\$133,048.88

Budget Funding Year(s): 2025 Start Date: Jan 1, 2025 End Date: December 7, 2025  
(must match resolution)

Funding Source Tax Dollars: \$133,048.88  
State Aid: \_\_\_\_\_  
\$133,048.88 Federal Aid: \_\_\_\_\_  
(must match resolution) Other: \_\_\_\_\_