

ID# 113153

DATE: March 3, 2026

TO: Board of Acquisition and Contract

FROM: Kathleen M. O'Connor  
Commissioner, Department of Parks, Recreation and Conservation

RE: Authority to enter into one or more agreements with Roller Networks USA Inc. and Adyen N.V., and any entities associated or affiliated with those companies, pursuant to which all such companies will provide the County with payment-processing and related services for Playland Park, for the period from April 1, 2026 through March 31, 2029, for an amount not-to-exceed \$120,600.00 for certain fixed fees and for additional per-transaction amounts and other additional amounts.

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Authority is requested from your Honorable Board for the County of Westchester (the "County") to enter into one or more agreements with Roller Networks USA Inc. ("Roller") and Adyen N.V., a company registered in Amsterdam, the Netherlands, ("Adyen") and any entities associated or affiliated with those companies ("Others"), pursuant to which agreement(s) Roller, with involvement by Adyen and possibly Others, will provide the County with payment-processing and related services for Playland Park (the "Services"), for the period from April 1, 2026 through March 31, 2029 (collectively, whether one agreement or multiple, the "Agreement").

Under the Agreement, Roller will be paid a total amount not-to-exceed \$120,600.00, based upon an annual amount not-to-exceed \$40,200.00, for certain fixed fees concerning overall access to Roller's payment system, implementation services, and training services. Under the Agreement, Roller will also be paid a per-transaction fee and a processing fee, varying by the type of card, for each credit-card-based transaction. Furthermore, Roller may be paid other, additional amounts, in certain circumstances, based upon the terms of the Agreement.

The Agreement will include a version of the terms of Roller's "Order Form" for the Services, in substantially the form attached hereto as Exhibit 1.

Under the terms of the Agreement, upon the commencement of its term, the existing agreement between the County and Roller (including any related agreements involving Adyen and Others) for similar services, which was executed last summer, with a term of less than one (1) year, will immediately terminate.

The proposed Agreement will serve a public purpose by providing the County with

payment-processing and related services for Playland Park.

The goal and objective of the proposed Agreement is to provide the County with payment-processing and related services for Playland Park.

The goal and objective of the proposed Agreement is in the best interests of the County in terms of fiscal responsibility, as providing the County with payment-processing and related services for Playland Park will enable the County to collect revenue from operations at Playland Park.

The goal and objective of the proposed Agreement will be tracked and monitored by staff of the Department of Parks, Recreation and Conservation.

The procurement of the Services, under the proposed Agreement, is exempt from the Westchester County Procurement Policy and Procedures pursuant to Section 7 (formerly Section 9) thereof, as the County has determined, after reasonable investigation, that Roller is the sole practicable source for the required Services, based on the existing arrangements at Playland Park for this season, and the limited time available prior to the start of this season.

I respectfully recommend the adoption of the attached resolution.

KMO/PT/bdm/nn

APPROVED BOARD OF ACQUISITION & CONTRACT - 03/12/2016 RAYMOND SCUKY, SECRETARY

## RESOLUTION

Upon a communication from the Commissioner of Parks, Recreation and Conservation, be it hereby:

**RESOLVED**, that the County of Westchester (the "County") is hereby authorized to enter into one or more agreements with Roller Networks USA Inc. ("Roller") and Adyen N.V., a company registered in Amsterdam, the Netherlands, ("Adyen") and any entities associated or affiliated with those companies ("Others"), pursuant to which agreement(s) Roller, with involvement by Adyen and possibly Others, will provide the County with payment-processing and related services for Playland Park (the "Services"), for the period from April 1, 2026 through March 31, 2029 (collectively, whether one agreement or multiple, the "Agreement"); and be it further

**RESOLVED**, that, under the Agreement, Roller will be paid a total amount not-to-exceed \$120,600.00, based upon an annual amount not-to-exceed \$40,200.00, for certain fixed fees concerning overall access to Roller's payment system, implementation services, and training services; and be it further

**RESOLVED**, that, under the Agreement, Roller will also be paid a per-transaction fee and a processing fee, varying by the type of card, for each credit-card-based transaction; and be it further

**RESOLVED**, that, under the Agreement, Roller may be paid other, additional amounts, in certain circumstances, based upon the terms of the Agreement; and be it further

**RESOLVED**, that the Agreement will include a version of the terms of Roller's "Order Form" for the Services, in substantially the form attached hereto as Exhibit 1; and be it further

**RESOLVED**, the Agreement will specify that, upon the commencement of its term, the existing agreement between the County and Roller (including any related agreements involving Adyen and Others) for similar services will immediately terminate; and be it further

**RESOLVED**, that the County Executive or his duly authorized designee is hereby authorized to execute any documents and take any actions reasonably necessary and appropriate to effectuate the purposes of this resolution.

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Original Agreement \$1,045,600  
 This Amendment \$ \_\_\_\_\_  
 TOTAL \$1,045,600

Agreement # PRC-1506

Account to be Charged/Credited:

Year	Fund	Dept	Major Program, Program & Phase Or Unit	Object/ Sub-Object	Trust Account	Dollars
2026	165	42	5520	4380		\$30,150
2026	165	42	5520	9201		\$300,000*
2027	165	42	5520	4380		\$40,200
2027	165	42	5520	9201		\$300,000*
2028	165	42	5520	4380		\$40,200
2028	165	42	5520	9201		\$300,000*
2029	165	42	5520	4380		\$10,050
2029	165	42	5520	9201		\$25,000*

Budget Funding Year(s): 2026-2029 Start Date: 04/01/26 End Date: 03/31/29  
 (must match resolution)

Funding Source Tax Dollars: \$120,600  
 State Aid: \_\_\_\_\_  
\$1,045,600\* Federal Aid: \_\_\_\_\_  
 (must match resolution) Other: \$925,000\* (Processing Fees – from revenue)

APPROVED BOARD OF ACQUISITION & CONTRACT 03/12/2025 RAYMOND SCULKY, SECRETARY

**Exhibit 1**

[ATTACHED, STARTING ON NEXT PAGE]

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APPROVED BOARD OF ACQUISITION & CONTRACT - 03/12/2026 - RAYMOND SCULKY, SECRETARY

## Order Form

### CUSTOMER INFORMATION

**Name** Westchester County  
**Address** 148 Martine Avenue  
White Plains, New York 10601  
United States

### BILLING INFORMATION

**Name** Playland  
**Address** 148 Martine Avenue  
White Plains, New York 10601  
United States

### PRIMARY CONTACT

**Name** Angelo Palladino  
**Title** Program Coordinator  
**Email** aap5@westchestercountyny.gov  
**Phone** 914-231-4515

### BILLING CONTACT

**Name** Kerry Riguzzi  
**Title**  
**Email** kah2@westchestercountyny.gov  
**Phone** 9149954056

### ORDER SUMMARY

**Order #** 00010232  
**Created By** Andrew Kee  
**Order Start Date** Apr-01-2028  
**Order End Date** Mar-31-2029

**PO #** N/A  
**Created Date** Feb-19-2028  
**Quote Expiration Date** Jan-30-2026  
**Currency** USD

By signing this Order Form, I confirm that the Order Details, Primary and Billing Contact information listed above are correct

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APPROVED BOARD OF ACQUISITION & CONTRACTS 03/12/2026 - RAYMOND SCULKY, SECRETARY

**PRODUCT INFORMATION**

Subscription Products					
Product Name	Quantity (Venues)	Order Start	Order End	Unit Price	Billing Frequency
Roller Enterprise Subscription	1	Apr-01-2026	Mar-31-2029	3,000.00/MO	Quarterly
API Enterprise - 500K /mo	1	Apr-01-2026	Mar-31-2029	350.00/MO	Quarterly
Payment Products					
Product Name	Quantity (Venues)	Order Start	Order End	Unit Price	Billing Frequency
Roller Payments	1	Apr-01-2026	Mar-31-2029		Monthly
Transaction Fee	1	Apr-01-2026	Mar-31-2029	\$ 0.22 per Transaction	
Processing Fee (Visa, Mastercard)	1	Apr-01-2026	Mar-31-2029	0.70 % of Transaction Value	
Processing Fee - Amex	1	Apr-01-2026	Mar-31-2029	3.00 % of Transaction Value	

**Master Terms:** Services ordered in this Order Form and any other order form entered into by Customer are governed by ROLLER's Master Terms of Service which can be found at <https://www.roller.software/master-terms>.

**Additional Terms**

**API Call Limit:** Subscription includes a monthly limit of 500,000 API calls. If the Customer exceeds the limit in any month, ROLLER will automatically invoice the customer for additional blocks of 500,000 API calls to meet the usage for that month at the list price per additional block.

**Roller Payments**

**Roller Payments Fees:** ROLLER Payments processing fees are made up of fixed transaction, processing, acquiring and other fees (e.g. chargeback, refunds, smart dunning and other payment processors), for which details can be found at [https://www.roller.software/rpp\\_pricing](https://www.roller.software/rpp_pricing).

**Payment Processing Fees Subject to Change:** Payment Processing Fees, including fees for ROLLER Payment Processing and Approved Payment Processors, are commencing as of this Order Form's Effective Date, but are subject to immediate change upon notice to Venue.

**Reserve:** Upon setting up each new venue, an Initial Reserve Amount of \$ 1,500 per venue will be funded to secure the customer's performance obligations and mitigate potential losses. This amount will be automatically deducted from the customer's payouts until the reserve amount is met in full, as per RPP Terms. Additionally, for existing venues, an ongoing monthly risk review will be conducted to assess the adequacy of the Initial Reserve Amount in covering the customer's obligations. Any necessary adjustments to the Reserve Amount will be made based on the outcome of this review.

**Revenue Commitment:** Customer agrees to achieve or exceed an average of \$ 9,500,000 of Transaction Funds processed via the Services for all contracted Venues that are active, as per the order start dates above. The average processed transaction funds will be determined by summing the cumulative revenue for the prior 12 months across all active venues that have had at least 12 months of active order term and dividing by the count of those venues with active order terms in the prior 12 months. In the event that Transaction Funds processed fall below the aforementioned minimum by 20% or more, ROLLER, and Customer agree to negotiate an appropriate price for ROLLER Payments in good faith.

**Order Term:** For each Subscription and Service Ordered commencing on the Start Date and ending on the End Date as outlined.

**Plan and Product Features:** Each ROLLER Plan identified in this Order Form, excluding those that are explicitly stated within this Order Form to have limited use, has the features and functions, including any limitations in quantity, identified at <https://www.roller.software/pricing> or such other successor URL identified by ROLLER. The features and functions with respect to any Service are subject to change in accordance with the Master Terms.

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APPROVED BOARD OF ACQUISITION CONTRACT # 20231212-26 - PRYMOND GULKY, SECRETARY

**Renewal Term:** This Order Form will automatically renew for additional renewal terms of the same duration as the Order Term outlined in this Order Form or one year, whichever is longer, (each, a "Renewal Term") unless either Party provides written notice of its intent to not renew at least sixty (60) days prior to the end of the then current term.

**Renewal Uplift:** Any increase in subscription pricing (excluding support and resource-based Services) for the first renewal term will not exceed 7% over the then-current subscription pricing, provided that (a) Customer renews its entire then-current subscription volume under this Order Form combined with any associated add-on Order Forms, and (b) the first renewal term is the same duration as the Order Term of this Order Form or one year (whichever is longer). Thereafter, any increase in subscription and support pricing will be in accordance with ROLLER's pricing and policies in effect at the time of the renewal or as otherwise agreed to by the parties.

**Termination of Prior Agreement:** Upon commencement of the Term under this Order Form, the Agreement (including any prior Order Form) between the parties for the same or similar Services, executed on or about May 7, 2025, is hereby terminated in its entirety and shall be of no further force or effect, and this Order Form shall govern the Services on a going-forward basis. Any payment obligations and other rights or liabilities that accrued prior to such termination shall survive in accordance with their terms.

**Confidentiality:** Customer acknowledges that the contents of the Order Form, including but not limited to ROLLER's pricing, discounts, and promotional offers, constitute ROLLER Confidential Information and must not be disclosed to any third party without ROLLER's prior written consent.

**Billing Period:** Unless otherwise notified, Subscription Fees are to be invoiced by ROLLER, in advance, on a quarterly basis. Variable Fees will be invoiced monthly in-arrears, or otherwise as applicable.

**Applicable Taxes:** All Fees stated in this Order Form are exclusive of any applicable taxes. If ROLLER has the legal obligation to pay or collect taxes on Customer's behalf, ROLLER will invoice Customer and Customer shall pay the applicable taxes.

**Authorized Representatives:** The persons executing this Order Form represents and warrants that they have the authority to bind the Party on whose behalf they have signed below.

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APPROVED BOARD OF ACQUISITION & CONTRACT - 03/12/2025 - RAYMOND SCULKY, SECRETARY