

114143**DATE:** July 21, 2026**TO:** Board of Acquisition and Contract**FROM:** Mae Carpenter, Commissioner
Department of Senior Programs and Services

RE Request for authority to enter into agreements to expand/provide homemaker and housekeeper services, with the option under each agreement to provide consumer directed in-home services to frail, homebound County seniors, under the Unmet Need program. Each Agreement shall commence retroactively on April 1, 2026 and continue through March 31, 2027, for an aggregate amount not-to-exceed \$408,960.00 in State funds for actual services provided.

The County of Westchester (the "County"), acting by and through its Department of Senior Programs and Services (the "Department"), seeks the authority of your Honorable Board to enter into agreements (the "Agreements") with the entities (the "Agencies" or "Contractors") listed in the attached Schedule "A" to expand/provide homemaker and housekeeper services, with the option under each agreement to provide consumer directed in-home services ("Services"), to frail, homebound County seniors under the New York State's Unmet Need program (the "Program"). Each Agreement shall commence retroactively on April 1, 2026 and continue through March 31, 2027, for an aggregate amount not-to-exceed \$408,960.00 in State funds for actual services provided under all Agreements, subject to the availability of funds provided for the Program by the New York State Office for the Aging.

Each Contractor will be paid its respective negotiated agreed-upon hourly rate/s. Paying negotiated rates to the Contractors versus being at or below the Medicaid rates for the Program is authorized by the New York State Office for the Aging pursuant to Program Instruction, Number 15-PI-19, dated October 22, 2015. It should be noted that your Honorable Board has approved a similar resolution authorizing that home care agencies be paid negotiated rates in order to keep these Services solvent and buoyant.

The Unmet Need funding allows for expansion of the Services which benefits needed caregivers and care receivers by easing the burden on caregivers through the provision of the Services (consumer directed in-home services, and homemaker and housekeeper services).

The proposed Agreements will serve a public purpose by providing the Services that enable seniors to remain at home, as most senior would prefer, thereby preventing premature institutionalization, which would come at greater expense and in a less desired environment.

The goals and objectives of the proposed Agreements are to help seniors remain in their homes and communities through the provision of quality home care services that will also serve to provide relief to their caregiver(s).

The goals and objectives of the proposed Agreements are in the best interests of the County in terms of health because the Services to be provided with the grant funds will offer improved health and quality of life for the needed frail elderly and their caregivers by easing their burden through the provision of vital consumer directed in-home services, and homemaker and housekeeper services. The proposed Agreements are also in the best interests of the County in terms of fiscal responsibility because they effectively allow seniors to remain at home, thus preventing costly institutionalization.

The goals and objectives of the proposed Agreements will be tracked and monitored by case managers through bi-monthly calls to seniors and their caregivers as to the quality of the Services they are receiving and their satisfaction with the Services. In addition, the Department's staff monitors and reviews case managers' client case records and records of service at the Agencies providing these services, using forms approved by the New York State Office for the Aging ("NYSOFA"). Review of the Services provided under the Program is done annually by a County monitor, as well as a monitor from NYSOFA.

The Agreements with the Contractors are exempt from the Westchester County Procurement Policy pursuant to Sections 3(a) viii and 3(a) xix thereof.

Accordingly, I recommend adoption of the proposed resolution.

MC/BL/cmc

APPROVED BOARD OF ACQUISITION & CONTRACT 07/30/2026 - RICHARD S. SUTSKY, Chairman

RESOLUTION

UPON COMMUNICATION FROM THE COMMISSIONER OF THE WESTCHESTER COUNTY DEPARTMENT OF SENIOR PROGRAMS AND SERVICES, be it:

- RESOLVED,** that the County of Westchester (the "County"), acting by and through its Department of Senior Programs and Services, is hereby authorized to enter into agreements (the "Agreements") with the entities (the "Agencies" or "Contractors") listed in the attached Schedule "A" to expand/provide homemaker and housekeeper services, with the option under each agreement, to provide consumer directed in-home services to frail, homebound County seniors under the Unmet Need Program (the "Program"); and be it further
- RESOLVED,** that each Agreement shall commence retroactively on April 1, 2026 and continue through March 31, 2027; and be it further
- RESOLVED,** that the County shall pay an aggregate amount not to exceed \$408,960.00 in State funds for actual services provided under the Agreements, subject to the availability of funds provided for the Program by the New York State Office for the Aging; and be it further
- RESOLVED,** that each Contractor will be paid its respective negotiated agreed-upon hourly rate/s; and be it further
- RESOLVED,** that the Agreements are subject to County Appropriations; and be it further
- RESOLVED,** that the Agreements are also subject to further financial analysis of the impact of any New York State Budget (the "State Budget") proposed and adopted during the term of these Agreements. The County shall retain the right, upon the occurrence of any release by the Governor of a proposed State Budget and/or the adoption of a State Budget or any amendments thereto, and for a reasonable period of time after such release(s) or adoption(s), to conduct an analysis of the impacts of any such State Budget on County finances. After such analysis, the County shall retain the right to either terminate one or more of the Agreements or to renegotiate the amounts and rates approved herein. If the County subsequently offers to pay a reduced amount to one or more of the Contractors, then such Contractors shall have the right to terminate their respective Agreement upon reasonable prior written notice; and be it further
- RESOLVED,** that the County Executive or his duly authorized designee be, and hereby is, authorized to take such actions and execute such documents as may be necessary and appropriate to effectuate the purposes hereof.

Agreements: \$408,960.00

Account to be charged:	Fund	Dept.	Major Program, Program & Phase or Unit	Sub-Unit	Object/Sub Object	Trust Account	Dollars
UNMET NEED	263	85	TB06	GRNT	4380	T1006	\$408,960

Budget Funding

Year(s):

(must match resolution)

2026 - 2027

Start Date 4/1/2026

End Date 3/31/2027

Funding Source

County Tax Dollars:

\$0.00

\$408,960

State Aid:

\$408,960

(must match resolution)

APPROVED BOARD OF ACQUISITION & CONTRACT - 07/30/2026 - RAYMOND SCULKY, SECRETARY

SCHEDULE "A"

CONSUMER DIRECTED IN-HOME SERVICES, AND HOMEMAKER & HOUSEKEEPER SERVICES Program Period: April 1, 2026 through March 31, 2027

Aggregate not-to-exceed amount of \$408,960.00 for ALL Contractors
To be reimbursed based on agreed-upon Negotiated Rates according to actual services provided

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AGENCIES/CONTRACTORS:
Able Health Care Service, Inc.
Accent Care of New York
Always Compassionate Home Care, Inc.
Any-Time Home Care, Inc.
Caring Professionals, Inc.
Community Care Companions Inc.
Community Health Aide Services Inc.
Richard L. Aronson, Inc. d/b/a A&A Staffing Health Care Services
Supportive Home Care, LLC d/b/a Care365